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has consulted with hundreds of organizations around the world including Mercedes Benz Hewlett Packard Merck and the Times Mirror Group He lectures widely and is the author of 12 books

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how to continue to move up the mountain *American Book Publishing Record* ,2004 The Ultimate Consultant Alan Weiss,2001-04-02 The Ultimate Consultant the first book in a series written for experienced practitioners is filled with helpful interviews and vignettes from an array of successful consultants from around the world and offers the templates examples information and tools you need to transform your business This essential hands on resource includes Forty tips that can increase your fees tomorrow Ten tested techniques for springboarding to potential clients Information on how you can make money while you sleep with newsletters audio and video commercial and self publishing Ten criteria to test peer level collaborators The simplest most effective time management tool ever 50 techniques to enhance life balance With this indispensable resource as your guide you can learn how to become an ultimate consultant and take your business to new heights **Forthcoming Books** Rose Army,2003

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