

FSBO SCRIPT

1. Hi, I'm calling about the house for sale. Are you the owner? (Yes.) Great!
2. This is _____ with _____. I work with a lot of buyers and sellers in your area...and I was wondering...how can I help you? () Great!
3. Let me ask ---how much time will you take--- before you will consider---hiring a strong agent for the job of selling your house? () Excellent!
4. By the way, my name is _____ what is your name? () Hi, _____
5. So _____, when you sell this house...where are you going next? () That's exciting!
6. How soon do you need to be there? () Excellent!
7. Why did you decide to make the move...? () Terrific!Ouch!
8. How would you rate your motivation to---sell your house---high, medium, or low? () Good for you!
9. How are you marketing your house? (Internet and Sign) That's great!
10. How did determine your price? () Fantastic!
11. Did you leave any room in your price for negotiating with a buyer? (Within reason.) Terrific!
12. Why did you decide to market the house yourself... rather than hire a professional agent? (Save the commission.) That makes sense!
13. If you were to ---hire an agent... who would you use? (None in mind.) Fantastic!
14. (If they have someone) How did you choose that agent? ()
15. If you were to---hire an agent---what would you expect from them? () That's great!
16. Have you heard about the strategies I use to sell homes? () Really!
17. _____, if I could help you get to _____ (motivation) ---and net you the money you want to make out of your house... would you consider interviewing me now? () Perfect!
18. When would be the best time for us to get together---_____ or _____ at 3:00? Excellent!

Fsbo Script Kevin Ward

DJ Losen



Fsbo Script Kevin Ward:

Reviewing **Fsbo Script Kevin Ward**: Unlocking the Spellbinding Force of Linguistics

In a fast-paced world fueled by information and interconnectivity, the spellbinding force of linguistics has acquired newfound prominence. Its capacity to evoke emotions, stimulate contemplation, and stimulate metamorphosis is actually astonishing. Within the pages of "**Fsbo Script Kevin Ward**," an enthralling opus penned by a highly acclaimed wordsmith, readers set about an immersive expedition to unravel the intricate significance of language and its indelible imprint on our lives. Throughout this assessment, we shall delve into the book's central motifs, appraise its distinctive narrative style, and gauge its overarching influence on the minds of its readers.

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