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# Hard Thing About Things Building

**Ian Pickup**



## **Hard Thing About Things Building:**

**The Hard Thing About Hard Things** Ben Horowitz, 2014-03-04 Ben Horowitz cofounder of Andreessen Horowitz and one of Silicon Valley's most respected and experienced entrepreneurs offers essential advice on building and running a startup practical wisdom for managing the toughest problems business school doesn't cover based on his popular blog. While many people talk about how great it is to start a business very few are honest about how difficult it is to run one Ben Horowitz analyzes the problems that confront leaders every day sharing the insights he's gained developing managing selling buying investing in and supervising technology companies. A lifelong rap fanatic he amplifies business lessons with lyrics from his favorite songs telling it straight about everything from firing friends to poaching competitors cultivating and sustaining a CEO mentality to knowing the right time to cash in. Filled with his trademark humor and straight talk *The Hard Thing About Hard Things* is invaluable for veteran entrepreneurs as well as those aspiring to their own new ventures drawing from Horowitz's personal and often humbling experiences.

*The Hard Thing About Hard Things by Ben Horowitz - A 30-minute Summary & Analysis* Instaread Summaries, 2014-10-21 PLEASE NOTE This is a summary of the book and NOT the original book *The Hard Thing About Hard Things* by Ben Horowitz. A 30 minute Summary Analysis Inside this Instaread Summary Overview of the entire book Introduction to the important people in the book Summary and analysis of all the chapters in the book Key Takeaways of the book A Reader's Perspective Preview of this summary Introduction Ben explains that every time he reads a self help or management book he thinks about the fact that it didn't really address the hard things like laying people off or having good people start demanding unreasonable things. The problem with self help books is that they try to provide a recipe for dealing with difficult dynamic situations. Challenging situations can not be solved with a formula. Instead of using a formula in this book the author presents his story as he progressed from an entrepreneur to CEO to venture capitalist. He shares some of the lessons he has learned along the way. He explains that although circumstances may differ patterns and lessons resonate with each experience. For the last several years he has shared lessons learned on his popular blog. Many people have emailed him to ask about the stories behind the lessons Ben shares that he has been inspired along the way by many family members friends and advisers who have helped him. Hip hop rap music has also inspired him because these artists aspire to be both great and successful. He also admires that rappers see themselves as entrepreneurs.

1 From Communist to Venture Capitalist Ben's grandparents were card carrying Communists. His dad grew up indoctrinated in the Communist philosophy. Ben's family moved to Berkeley California in 1968. His dad then became the editor of the famous New Left magazine Ramparts. When Ben was five his family moved to Bonita Avenue a middle class Berkeley neighborhood. One day a friend of Ben's older brother Roger pointed to an African American kid down the block who happened to be riding in a red wagon. Roger dared Ben to go tell the kid to give him his wagon and if he refused to spit in his face and call him a racial epithet. Roger wasn't a racist and did not come from a bad family. Ben later found out that he had schizophrenia. He had

wanted to see a fight Ben was afraid of Roger and his demand put him in a very tough situation He thought Roger would beat him up if he didn't do what he told him to do He was also afraid to ask for the wagon He walked toward the boy and when he got near enough he said Can I ride in your wagon The boy Joel Clark Jr said Sure Ben turned to look at Roger and saw that he was gone Ben went on to play with Joel all day and they have been best friends ever since That experience taught Ben that being scared didn't mean he was gutless He learned that what he did mattered and determined whether he would be a hero or a coward If he had completely followed Roger's order he would have never met his best friend He also learned not to judge things by appearance alone If a

**Ben Horowitz's the Hard Thing About Hard Things**, 2016 This is a Summary of Ben Horowitz's *The Hard Thing About Hard Things: Building a Business When There Are No Easy Answers* Ben Horowitz cofounder of Andreessen Horowitz and one of Silicon Valley's most respected and experienced entrepreneurs offers essential advice on building and running a startup practical wisdom for managing the toughest problems business school doesn't cover While many people talk about how great it is to start a business very few are honest about how difficult it is to run one Ben Horowitz analyzes the problems that confront leaders every day sharing the insights he's gained developing managing selling buying investing in and supervising technology companies A lifelong rap fanatic he amplifies business lessons with lyrics from his favorite songs telling it straight about everything from firing friends to poaching competitors cultivating and sustaining a CEO mentality to knowing the right time to cash in Filled with his trademark humor and straight talk *The Hard Thing About Hard Things* is invaluable for veteran entrepreneurs as well as those aspiring to their own new ventures drawing from Horowitz's personal and often humbling experiences Available in a variety of formats this summary is aimed for those who want to capture the gist of the book but don't have the current time to devour all 304 pages You get the main summary along with all of the benefits and lessons the actual book has to offer This is a summary that is not intended to be used without reference to the original book

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*Summary - the Hard Thing About Hard Things* The Summary Guy,Ben Horowitz,2017-04-13 *The Hard Things About Hard Things A Complete Summary* The Hard Things About Hard Things is a best selling novel written by Ben Horowitz Besides being a novel The Hard Things About Hard Things is also a guide for all new entrepreneurs and those who want to become an entrepreneur or start new business Horowitz uses his own life experience in order to describe what it takes for a person to become successful as a leader and entrepreneur He also offers many examples which explain that things are not always as they seem For example highly intelligent people do not always become great employees In order to explain his thesis and opinions Horowitz uses many examples from his own life and from lives of people who influenced him Because of that The Hard Things About Hard Things is definitely a book that every person who wants to start a business and keep it growing should read Here Is A Preview Of What You Will Get A summarized version of the book You will find the book analyzed to further strengthen your knowledge Fun multiple choice quizzes along with answers to help you learn about the book Get a copy and learn everything about The Hard Things About Hard Things

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