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# HubSpot Inbound Marketing Certification Exam

## Questions & Answers

1. A grouping of technologies that marketers leverage to conduct and improve their marketing activities" is the definition of what term?

**Answer** C) Tech Stack

2. Addressing data privacy is a portion of which part of your internal processes?

**Answer** C) Data Hygiene

3. Blogging, SEO, and social publishing are key pieces to any marketer's strategy. Which phase of your flywheel can benefit from the implementation of these three strategies?

**Answer** C) Attract

4. Buying insights reveal all of the following EXCEPT

**Answer** C) The age range of your buyers

5. Why are chatbots a great tool for strategically using marketing automation and AI?

**Answer** A) They can mitigate friction regarding availability.

# Hubspot Inbound Marketing Certification Questions Answers

**Eric Siebert**



## **Hubspot Inbound Marketing Certification Questions Answers:**

**Careers in Marketing** Eric Siebert, 2016 Careers in Marketing is divided into four sections based on the key activities of marketing: Marketing Insights, Marketing Planning, Marketing Execution, and Marketing Optimization. The most relevant digital and traditional marketing roles are described across each of these activities. Each role includes detailed descriptions of both traditional and digital marketing roles, including key job responsibilities and an insider view of the day-to-day realities of the job. The pros and cons of each role are also described, along with key success criteria, salary information, a typical career path, as well as guidance on how to land one's first job. Publisher description: **HubSpot Certification Guide** Patrick Reichert-Young, Yvonne Tischler, Matthias Rothkoegel, 2016-11-18 Dive into the worldwide 1st HubSpot Certification Guide to get HubSpot certified in only 8 days. Learn how to not only use the tool but also understand the Inbound Marketing terminology in this extensive summary. With two chapters each day, you will be able to pass the HubSpot Certification without the need of consuming the whole HubSpot Academy content in every detail. The structure of this guide is following the official HubSpot Tool Certification and the related courses. It provides the context and explains all relevant functionalities of the HubSpot Marketing Software in 16 separate sections, plus a summary on the Inbound Methodology which has been put in front as Section 0. With a time investment of approx 3 hours per day, the entire preparation for the HubSpot Certification can be completed within 8 days, corresponding to two chapters per day. Preparing you with precise wording based on the HubSpot Certification and technical screenshots from the tool itself, this guide will train you in all necessary fields concerning Email Marketing, Content Marketing, and Marketing Automation. Get certified now. **HubSpot** Thomas J. Steenburgh, Jill Avery, Naseem Dahod, Harvard Business School, 2011 **Inbound Marketing** Brian Halligan, Dharmesh Shah, 2009-10-02 Stop pushing your message out and start pulling your customers in. Traditional outbound marketing methods like cold calling, email blasts, advertising, and direct mail are increasingly less effective. People are getting better at blocking these interruptions out using Caller ID, spam protection, TiVo, etc. People are now increasingly turning to Google, social media, and blogs to find products and services. Inbound Marketing helps you take advantage of this change by showing you how to get found by customers online. Inbound Marketing is a how-to guide to getting found via Google, the blogosphere, and social media sites. Improve your rankings in Google to get more traffic. Build and promote a blog for your business. Grow and nurture a community in Facebook, LinkedIn, Twitter, etc. Measure what matters and do more of what works online. The rules of marketing have changed, and your business can benefit from this change. Inbound Marketing shows you how to get found by more prospects already looking for what you have to sell. **Quicklet on Brian Halligan and Dharmesh Shah's Inbound Marketing: Get Found Using Google, Social Media, and Blogs (CliffsNotes-like Summary & Analysis)** Larry Holzwarth, 2012-07-30 ABOUT THE BOOK When it was released in the fall of 2009, The Boston Globe called Inbound Marketing: Getting Found Using Google, Social Media, and Blogs quite simply the best collection of practical tactical advice I

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