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ARTIST MANAGEMENT



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This Business Of Artist Management

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the application of classic management theory to artist management includes profiles of successful artist managers as well as offering skill development for planning coaching and leading **Artist Management for the Music Business** Paul Allen,2018-05-11 Anyone managing an artists career needs to be well versed and have a savvy understanding of the moving parts of the music business Learn how and why those moving parts move as well as how to manage and navigate a music based career **Artist Management for the Music Business** gives a comprehensive view of how to generate income through music and how to strategically plan for future growth The book is full of valuable practical insights It includes interviews and case studies with examples of real world management issues and outcomes Updates to this new edition include the importance of online streaming to music careers how anyone can effectively network tools for successful negotiation ways to identify and manage income sources and guidance on the ever changing social media landscape of the music business This book gives access to resources about artist management and the music business at its companion website **The Art of Music Business Management** Mika Karhumaa,2024-03-27 THE NEXT GENERATION OF MUSIC BUSINESS BOOKS IS HERE Karhumaa s seventh book introduces artist management from an unprecedented perspective Modern artist management can be divided into three compartments When these are presented to you and reflected onto a transparent wall you see things from a manager s point of view Through this you ll see the four audiences of the music industry This is the scene the areas of action where all of this takes place This framework has been developed for today s rapidly evolving world It travels with you everywhere Whatever you need to do invest in understanding this framework and start taking action This book teaches you how to utilize it Modern artist management is increasingly taking place in the digital realm and resembles screenwriting As technology evolves introducing new features almost daily the management needs to adapt swiftly This book discusses how success can be achieved in navigating this task The book is intended for all professionals in the industry Management is a topic that touches all of us in one way or another The book is particularly well suited for educational purposes A manager needed to write this book The author has three decades of experience in multiple capacities Mika Karhumaa is a music business manager specializing in artist management and contracts copyright He lectures on the subject and acts as a strategist in many industrial operations **Artist Management for the Music Business 2e, 2nd Edition** Paul Allen,2012 **Artist Management for the Music Business** provides clear in depth information on what to do as an artist manager and how to do it preparing the reader for the realities of directing the careers of performers in the risky but rewarding music business The book prepares the reader for a successful career looking at the application of classic management theory to artist management featuring profiles of artist managers an exclusive and detailed template for an artist career plan and samples of major contract sections for artist management and record deals Updated information including a directory of artist management companies is available on the companion website **Artist Management for the Music Business** is written for record industry employees who want to know both what to do as a professional artist manager

and how to do it as well as for all students studying music business or industry programs Key industry insight for both the new and experienced artist managers Exclusive planning and management tools Successful career strategies for managers and the artists they manage Fully cited text from literature personal interviews and personal experience of the author Career and business planning for the artist manager including fully detailed and exclusive career plan template for an artist

Managing Your Band Stephen Marcone,2003 According to Dr Stephen Marcone personal management is still the weakest link in a music business that operates by fragmenting its product This comprehensive new edition includes an updated recording agreement with current industry language and a sample merchandising agreement takes into account the many changes in concert promotion and features descriptions of new legal battles Use this book as a helpful reference for touring publicity contracts marketing trademarks copyrighting enhancing creativity and much more Straight forward and up to date this is an easy to understand and all encompassing primer for aspiring bands and managers Walter O Brien Owner Concrete Management Inc manager of Pantera and others Dr Stephen Marcone is Director of Music Graduate Studies and Professor of Music at William Paterson University in Wayne New Jersey

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single and radio chart topping single in Canada Who are the music business expert contributors Adam Kreeft United Talent Agency Adam Oppenheim Stampede Entertainment Alexa Shoenfeld Live Nation Entertainment Chris McCrone Partner Craig Laskey The Horseshoe Tavern Denny Carr Open Road Recordings Dondrea Erauw Instinct Entertainment Geoff Clodd Editor Graham Tait 93 The Peak Grant Paley Paquin Artists Agency Janet Trecarten 101 The Farm Jason Manning Z95 Jesse Mitchell Kim Mitchell Tour Manager Jodi Ferneyhough CCS Rights Management Joel Baskin The Feldman Agency Mallory Boutilier Editor Michael Donley Streaming Caf Mike Campbell The Carlton Mike Rice RPM Promotion Paul Hinrichs Spirit Bar Paul Parhar Flow 93 5 Peter Michael 106 The Drive Rob Murray Jack FM Ron Lopata Warner Music Canada Sam Pickard Strut Entertainment Sari Delmar AB Co Stephanie Mudgett Editor Steve The Railway Club Tim Des Islet Noisemaker Management Troy Arseneault Talent Buyer Along with a handful of contributors who chose to remain nameless from additional booking agencies Universal Sony radio stations and venues Thanks to the help of the above music business experts this book will show you how to Develop your craft into a commercially viable business Start earning money from your music Get signed by a booking agent Get a record label deal Get your music placed in television and film Get your music on the radio Book on profitable tours And MUCH much more smartbandmanagement.com Managing Your Band Steve Marcone, Dave Philp, 2021-06-24 Managing Your Band A Guide to Artist Management is your go to guide for artist management in the new music industry especially independent artists taking the DIY route Industry insiders Steve Marcone and Dave Philp tackle the work and knowledge required of an artist manager and band member focusing on earning revenue from an artist's three major revenue streams songwriting and publishing live performance and recording The book investigates the roles of the many industry intermediaries illustrating how many of today's artists including DIY artists function as their own entertainment companies This seventh edition includes updated information for the twenty first century artist and manager including key information on the impacts of COVID 19 on the industry New sections and chapters include The twenty first century DIY manager The live ecosystem Music publishing Social media Analytics offered by streaming services Each chapter includes learning objectives a summary and suggested projects for course usage **"The" art of music business management - for artists & managers**, 2022 **Successful Artist Management** Xavier M. Frascogna, H. Lee Hetherington, 1978 *Managing Your Band 5th Ed* marcone, 2010-09-27 An advanced text concerning artist management in the music and entertainment industry Includes new business models and 360 deals and focusing on the entrepreneurial aspect of the career Chapters include contracts touring marketing merchandising legal battles The appendix includes a comprehensive list of related websites **More about this Business of Music** Sidney Shemel, M. William Krasilovsky, 1982 **Sales Management**, 1925 ARTIST MANAGERS ANONYMOUS Adrian Swish, 2023-11-30 ARTIST MANAGERS ANONYMOUS THE COMPLETE GUIDE TO ARTIST MANAGEMENT is a revolutionary exploration to master the art of artist management penned by the esteemed Adrian Swish With years of unparalleled experience in the hip hop and rap

industry trenches Swish imparts invaluable insights on innovative strategies and cutting edge music technologies that elevate this book beyond just a mere guide to conquering the fierce battleground of music s most dynamic genre Dive into this masterclass of music artist mastery tailored for both aspiring and seasoned professionals including artists producers and songwriters it also reveals the nuances of artist development strategic industry maneuvering exclusive industry knowledge leading pathways to tangible success Lauded by experts and readers this book can give you the confidence to make it in the ever evolving world of music management This book gives you exclusive access to upcoming resources and access to music consultation airdrops artist management AI tools artist and label services at our companion websites <https://www.digitalcurrency.xyz> and <https://www.adrianswish.xyz> *Artist Management* Guy Morrow,2018-04-17 Artists are creative workers who drive growth in the creative and cultural industries Managing artistic talent is a unique challenge and this concise book introduces and analyses its key characteristics *Artist Management Agility in the Creative and Cultural Industries* makes a major contribution to our understanding of the creative and cultural industries of artistic and managerial creativities and of social and cultural change in this sector The book undertakes an extensive exploration of the increasingly pivotal role of artist managers in the creative and cultural industries and argues that agile management strategies are useful in this context This book provides a comprehensive and accessible account of the artist artist manager relationship in the twenty first century Drawing from research interviews conducted with artist managers and self managed artists in five cities New York London Toronto Sydney and Melbourne this book makes an original contribution to knowledge Nation specific case studies are highlighted as a means of illuminating various thematic concerns This unique book is a major piece of research and a valuable study aid for both undergraduate and postgraduate students of subjects including arts management creative and cultural industries studies arts entrepreneurship business and management studies and media and communications

Reviewing **This Business Of Artist Management**: Unlocking the Spellbinding Force of Linguistics

In a fast-paced world fueled by information and interconnectivity, the spellbinding force of linguistics has acquired newfound prominence. Its capacity to evoke emotions, stimulate contemplation, and stimulate metamorphosis is really astonishing. Within the pages of "**This Business Of Artist Management**," an enthralling opus penned by a highly acclaimed wordsmith, readers attempt an immersive expedition to unravel the intricate significance of language and its indelible imprint on our lives. Throughout this assessment, we shall delve in to the book is central motifs, appraise its distinctive narrative style, and gauge its overarching influence on the minds of its readers.

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