

BUSINESS MANAGER

Example by Resume Genius

(757) 204-5342

your.email@email.com

Chesapeake, VA

linkedin.com/in/your-profile

Accomplished and results-driven Business Manager with 5+ years of experience directing businesses with annual revenue ranging from \$1M to \$5M. Proficient in the overall development and execution of innovative strategies to generate millions of dollars in profit while forming effective and long-lasting partnerships. Looking to make an invaluable contribution to [Company Name] and embrace the opportunity to provide exceptional strategic direction, with an emphasis on driving a culture of continuous improvement.

PROFESSIONAL PROFILE

Business Manager

Primal Intelligence – Chesapeake, VA

September 20XX – Present

- Increase revenue from \$170K to \$5M in 2 years by implementing a new business strategy
- Identify areas of improvement and propose corrective actions that reduce compliance issues by 35%
- Negotiate with vendors to create a mutually beneficial agreement, resulting in \$2M+ savings in 2 years
- Administer multi-unit management of branch locations in 5 states making up \$35M+ in an annual sale
- Execute strategies that outperformed sales targets by yielding an average monthly sale of \$210K+

General Manager

Oceanavigations. – Fairfax, VA

June 20XX – September 20XX

- Implemented an effective business strategy, resulting in 40% increased production
- Elevated profit by 32% as a result of technical and organizational oversight that allowed for the standardization of business processes
- Streamlined business operations, and enhanced productivity and efficiency, saving \$2M+ annually in operating costs
- Cultivated and guided a high-performing team of 120+ employees in the implementation of 14+ new product deployment initiatives
- Outperformed the US market with the highest customer retention rate of 95%, ranking Oceanavigations as one of the top 5 companies in Virginia

EDUCATION

Fairfax University of America – Fairfax, VA

Bachelor of Science in Business Administration |

Honors: summa cum laude (GPA: 3.9/4.0)

May 20XX

ADDITIONAL SKILLS

- Business management
- Strategy development
- Project management
- Team leadership
- Time management
- Problem solving

**Business 73 2818 Resume Writing Explained America 73
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Burdette E. Bostwick



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Résumé Writing Burdette E. Bostwick,1985 Offers thorough coverage of the steps involved in writing an effective resume describing and presenting examples of ten basic types and emphasizing management resume preparation

A Professional Approach to Resumes and Cover Letters sh munira, *202 Great Resumes* Jay A. Block,Michael Betrus,2004-04-21 A comprehensive collection of sample resumes for any job in any field 202 Great Resumes gives job hunters more of everything they need to get a great job These resumes cover more professions more resume styles and formats and more cutting edge job search strategies than ever before Fresh sample resumes for today s most sought after professions are included as well as special samples for recent grads and those who ve been out of work for extended periods Features include Resumes for every experience level from college grads to corporate executives Endorsed by the Professional Association of Resume Writers and Career Coaches Proven advice on cover letters networking negotiating and references More keywords that hiring managers look for in a resume

The Guide To Basic Resume Writing , **The Complete Idiot's Guide to the Perfect Resume, 5th Edition** Susan Ireland,2010-01-05 Resum revamped for the times technology and the recession The recession has made finding a job harder than ever Everything now takes place online and a resum s preparation is different than even a few years ago This new edition has changed with the times focusing on what s most important in an electronic resum Full of successful resum samples and cover letters the book also focuses on the key words and phrases that will bring readers resum s to the top of the HR pile More than 100 samples of real life resum s and cover letters many of them new Founded in real life experience

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The Resume Handbook Arthur D. Rosenberg,David V. Hizer,1990 Complete revision of the popular book that in the first edition went through six printings in three years This reasonably priced standard sized volume truly sets the standard for its class

Revising Your Resume Nancy Schuman,William Lewis,1986-04-30 This straightforward guide is like no other resume book on the market Rather than taking readers through the entire resume writing process it offers 60 concise rules on how to write a resume and demonstrates how to execute them through right and wrong examples This presentation enables readers to easily locate specific areas in question Offering advice on preparing resumes in the most professional way possible this book is the final say for resume writers and job seekers who are unsure about resume format content and appearance

Effective Resume Writing James E Neal, Jr,1991-05-01 *Effective Resume Writing* James E. Neal,1991-01-01

How to Write a Stellar Executive Resume Brenda Bernstein,2018-01-02 How to Write a Stellar Executive Resume is a step by step guide that empowers readers to create an effective and stand out from the crowd as a top candidate for an executive position Brenda Bernstein a Certified Executive Resume Master and author of the 1 Bestseller How to Write a Killer LinkedIn Profile shares the tips and tricks she s learned from more than two decades of helping job seekers get connected with the right position Readers will discover The importance of knowing the target audience and how to best connect with them Key social media tips for spreading the word about their skills and experiences Why good ol cover letters are important and how to use them effectively Power verbs to use and words to avoid Samples of successful resumes For many executives conducting a job search it may have been quite a while since they were last looking It s easier than ever to apply for a job and as a result there s a lot of competition for a limited number of openings There s a lot to learn about the recruiting world we live in and the best ways to use the tools at our disposal This book provides practical proven up to date best practices for creating an effective executive resume that gets results

Strong's Resume Writing and Interviewing Tips Kym Strong,2014-10-20

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