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- 1 The goal of clear communication is not to be clear but to be effective You won't be able to take action on the information if it is unclear or irrelevant to the subject
- 2 To get action from busy people your writing must cut through to the heart of the matter It must require a minimum of time and effort on the reader's part The importance of this increases with the importance of your reader
- 3 The biggest time waster is shuffling things from one pile to another while you drown in a sea of indecision Effective executives try to handle paper only once and they delete or respond to e mail on the spot

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please contact us at hello@quickread.com **Writing that Works** Kenneth Roman, Joel Raphaelson, 1985 **Writing on the Job** Martha B. Coven, 2022-05-31 A practical and compact guide to writing for professionals Writing is an essential skill in today's workplace From messaging platforms and social media to traditional forms of communication like memos and reports we rely on words more than ever Given how much reading we do on mobile devices being able to write succinctly is critical to success Writing on the Job is an incisive guide to clear and effective writing for professionals Martha Coven begins with the basics explaining how to develop a professional style get started on a piece of writing create a first draft and edit it into a strong final product She then offers practical advice on more than a dozen forms of writing from emails and slide decks to proposals and cover letters Along the way Coven provides a wealth of concrete examples and simple templates that make the concepts easy to understand and apply Based on Coven's popular writing classes and workshops at Princeton University as well as her decades of experience in the public and private sectors Writing on the Job addresses the real challenges professionals face in today's digital age and shares essential practices that can improve the performance of any organization

Prentice-Hall Handbook for Writers Glenn H. Leggett, Carl David Mead, Melinda G. Kramer, 1985 **THE ART AND SCIENCE OF POWERFUL BUSINESS WRITING** M U SHAH, 2024-06-05 The Art and Science of Business Writing is a concise well structured guide that will help readers learn and master the art of business writing The book assists in learning this skill with a focus on its practical application in business life Several practical and down to earth tips in the form of readily actionable Dos and Don'ts are provided in the book The book explains how to convey our contention with a logical cogent and convincing argument that is powerful enough to change the reader's belief and make him buy our message A special focus is laid on making the communication respectful tactful and non offensive Getting desired results through a business letter is a complex issue A properly strategized and tactfully written letter the contractual tenability of your contention the strength of supporting documents relationships with the customer relentless follow up etc will collectively decide success or otherwise The book is full of before and after examples highlighting undesirable and desirable versions with commentary *Academic and Business Writing* Maggie Sokolik, What characterizes academic writing and business writing What are the differences between the two genres Where do they intersect This book offers an overview of the features of both styles of writing as well as opportunities to improve your writing skills in a wide variety of contexts This book was written to accompany the free online course of the same name the second of two courses offered by the College Writing Programs of the University of California Berkeley through edX.org For students in the course this book offers additional ways to practice writing editing and reviewing the materials However the materials here are independent of the course and function as an effective study of academic and business writing The Process of Media Writing Beverley J. Pitts, 1997 This book focuses on the process of writing as well as the finished product This book illustrates for readers what happens as a story is put together and focuses on the work in progress The book also offers many examples from all media including

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