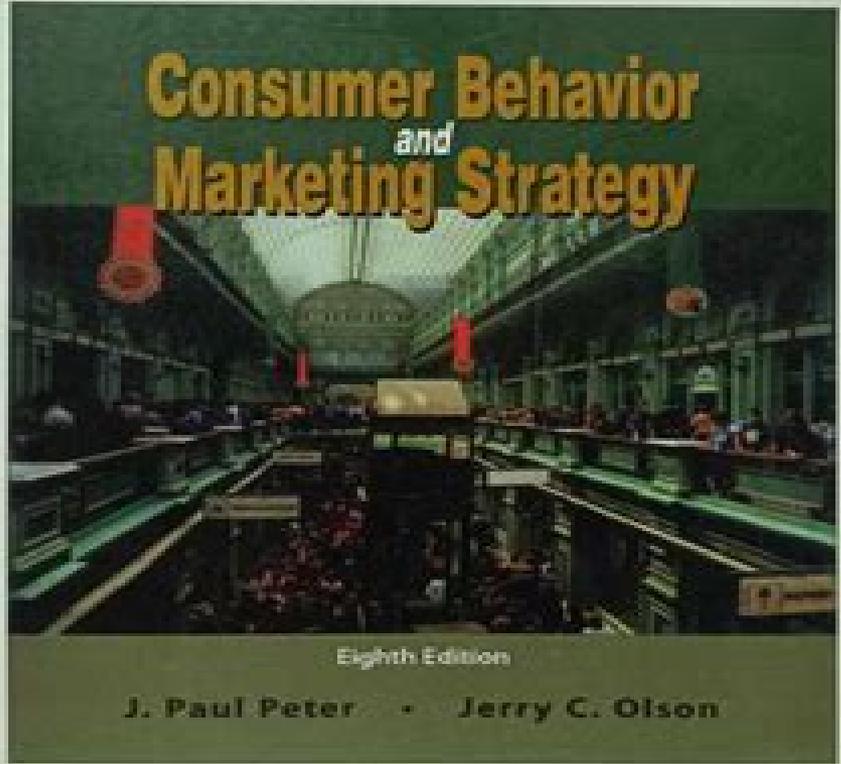


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Roman Egger, Christian Maurer, 2014-05-02 Proceedings of the ISCONTOUR The aim of the International Student Conference in Tourism Research ISCONTOUR is thus to offer students a unique platform to present their research and to establish a mutual knowledge transfer forum for attendees from academia industry government and other organisations The annual conference which is jointly organised by the IMC University of Applied Sciences Krems and the Salzburg University of Applied Sciences will take place alternatively at the locations Salzburg and Krems The conference research chairs are Prof FH Dr Roman Egger Salzburg University of Applied Sciences and Prof FH Mag Christian Maurer University of Applied Sciences Krems The target audience include international students also PhDs graduates teachers and lecturers from the field of tourism and leisure management as well as companies and anyone interested in the conference topic areas Issues to be covered at the conference include the following areas within a tourism context Marketing Management Tourism Product Development Sustainability Information and Communication Technologies Preface to Marketing Management J. Paul Peter, James H. Donnelly, 2005-02-08 Preface to Marketing Management 10 e by Peter and Donnelly is praised in the market for its organization format clarity brevity and flexibility The text serves as an overview for critical issues in marketing management Its brief inexpensive paperback format makes it a perfect fit for instructors who assign cases readings simulations or offer modules on marketing management for MBA students The text also works in courses that implement a cross functional curriculum where the students are required to purchase several texts Marketing Management J. Paul Peter, James H. Donnelly, 2007 Marketing Management Knowledge and Skills 8 e by Peter and Donnelly serves an overview for critical issues in marketing management This text strives to enhance knowledge of marketing management and advance student skills so they can develop and maintain successful marketing strategies The text does this through comprehensive text chapters that analyze that marketing process and gives students the foundation needed for success in marketing management and through 40 cases 12 of them new many others updated that go beyond traditional marketing principles and focus on the role of marketing in cross functional business and organization strategies **Gajah Mada International Journal of Business** ,2017 **Consumer Behaviour and Marketing Strategy** J. Paul Peter, Jerry Corrie Olson, Klaus G. Grunert, 1999 This text combines academic rigour with an application oriented approach and draws on the latest consumer research and applies it to the marketing problems of European companies Cognitive behavioural and environmental approaches to the analysis of consumer behaviour receive a balanced treatment All concepts are viewed from a marketing management perspective The book also features a glossary key terms and concepts and annotated additional reading which covers European and American sources *Dhaka University Journal of Business Studies* ,2011 **AMA Winter Educators' Conference** ,1988 **A Preface to Marketing Management** J. Paul Peter, James H. Donnelly, 2003 Preface to Marketing Management can be used in a wide variety of settings Integrating E commerce topics throughout as well as analyses of proven teamwork techniques and strategies this flexible and concise book provides the reader with the foundations of

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