

The Case Analysis

A Brief Overview of the Case Analysis

The case analysis is a common assignment across a number of business courses, particularly those at the 300, 400, and graduate levels. A case analysis shows your professor that you (and your group, if assigned as a collaborative project) can think through a real-life business problem or decision-making process in a logical, professional, ethical, and informed manner. Your primary purpose, then, is to apply your critical-thinking skills and business expertise to a problem faced by a real company and propose a logical, realistic solution.

Your primary audience is your professor; however, a successful case analysis keeps the needs of a real-life businessperson in mind. Your professor likely has the knowledge and background to understand the problem and know which solution would be most effective. However, your professor is interested in seeing how well you can explain and justify your decisions, much as you would need to do in a real-world business setting. Therefore, you should include enough detail throughout the report that a non-expert, non-professor businessperson can follow your thinking process and enact the solution you propose.

All business writing should be done with an eye toward professionalism. After all, outside of the university (and sometimes for academic courses), the audience for your writing will be a colleague or client. Your writing should not be overly formal, but rather should communicate with the reader in a respectful and efficient manner. Typically, the emphasis of business writing is on ideas, things, and the reader; references to the writer, first-person ("I," "me," and "my") or otherwise ("the writer believes...") should be used sparingly.

Structure and Format

Your professor's assignment sheet will likely detail exactly what should be included in your case analysis, so you should read it carefully and refer to it frequently during your writing process. Generally, however, your document will be split into sections, each with its own heading. Those sections are typically:

Table of Contents

The table of contents lists each section of the report and the page number on which each can be found. Each sub-section of the report should be listed, as well as each visual aid you might include in the appendix.

Abstract

The abstract briefly describes the company or organization you studied, the problem it faced, the thinking process you followed, and the outcome or solution you propose. In business writing,

The purpose of a case analysis is to show your professor that you can think through a real-life business problem or decision-making process in a logical, professional, ethical, and informed manner.

Your professor may not require an abstract or table of contents. Refer to the assignment sheet to ensure you include all the sections required by your professor.

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Strauss's Handbook of Business Information Hal P. Kirkwood, 2020-08-24 This new edition of Strauss's guide helps users to find current information for and about businesses of all kinds both private and public U S based and international related to finance investment industries and entrepreneurship Strauss's Handbook of Business Information is a resource for finding and understanding business information It contains explanation and instruction on the key facets of business information and provides detailed descriptions of key resources within both broad and specific categories It can be used as a guide to further understanding the what how and why of business information research The changing arena of business information requires regular updating and awareness This new edition has been thoroughly updated with three new chapters Entrepreneurship Competitive Intelligence and Corporate Social Responsibility Other additions of note include subsections on internet and mobile marketing and tax havens and related issues coverage of new legislation e g Dodd Frank and subsections on index funds investment communities regulatory bodies and laws hedge funds venture capital companies assessing risks robo advisors and more The Handbook is for students faculty librarians and information professionals looking to gain a broader and deeper understanding of business information Anyone needing to gain quick exposure to business information needs and resources for solutions will benefit from the volume as well

Harvard Business Reports ,1926 **Pricing Corporate Securities as Contingent Claims** Kenneth D. Garbade, 2001 Bringing together developments from the past 30 years in contingent valuation this book examines the relative value of securities in a corporation's capital structure including debt of different priorities convertible debt common stock and warrants

Directory of Harvard Business School Cases and Related Course Materials Harvard University. Graduate School of Business Administration, 1986 Handbook of Services Marketing and Management Teresa Swartz, Dawn Iacobucci, 2000 What a rarity to see a who's who of thought leaders on any subject create original material for an anthology It's a real collegial tribute to Teresa A Swartz and Dawn Iacobucci that they have been able to assemble such a treasure of original material including some of the last from our late friend and colleague Eric Langeard on topics important to services marketing and management James Heskett Harvard Business School The Handbook of Services Marketing and Management provides an excellent introduction to the topics and issues that define service marketing today Editors Swartz and Iacobucci have recruited many of the leading names in service research to write the chapters in the book ensuring that the Handbook will be a valuable reference for years to come Roland T Rust Journal of Service Research This Handbook contains an impressive collection of cutting edge contributions that should be of keen interest to service researchers and practitioners It represents some of the best and most recent thinking on a wide range of service topics A Parasuraman University of Miami FL Service business today constitute the largest sector in advanced economies This new Handbook provides a wealth of stimulating ideas and guidelines for improving the quality and effectiveness of service offerings Philip Kotler S C Johnson Son Distinguished Professor of International Marketing

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A Case Study in Case Research Thomas V.

Bonoma, Kenneth B. Wong, 1985 **Developing a Business Case** Harvard Business Review, 2010-12-02 How do you decide on the best course of action for your company to take advantage of new opportunities By building a business case This book provides a framework for building a business case You ll learn how to Clearly define the opportunity you ll want to address in your business case Identify and analyze a range of alternatives Recommend one option and assess its risks Create a high level implementation plan for your proposed alternative Communicate your case to key stakeholders

Service Systems Management and Engineering Ching M. Chang, 2010-04-26 The ultimate instructional guide to achieving success in the service sector Already responsible for employing the bulk of the U S workforce service providing industries continue to increase their economic dominance Because of this fact these companies are looking for talented new service systems engineers to take on strategic and operational challenges This instructional guide supplies essential tools for career seekers in the service field including techniques on how to apply scientific engineering and business management principles effectively to integrate technology into the workplace This book provides Broad based concepts skills and capabilities in twelve categories which form the Three Decker Leadership Architecture including creative thinking and innovations in services knowledge management and globalization Materials supplemented and enhanced by a large number of case studies and examples Skills for successful service engineering and management to create strategic differentiation and operational excellence for service organizations Focused training on becoming a systems engineer a critically needed position that according to a 2009 Moneyline article on the best jobs in America ranks at the top of the list Service Systems Management

and Engineering is not only a valuable addition to a college classroom but also an extremely handy reference for industry leaders looking to explore the possibilities presented by the expanding service economy allowing them to better target strategies for greater achievement

Dynamic Manufacturing Robert H. Hayes, Steven C. Wheelwright, Kim B. Clark, 1988 Writing for general managers the authors go beyond manufacturing structural decisions to actually changing the infrastructure of a manufacturing company the leadership and vision the policies and practices that are vital to creating superior factories and a dynamic learning continuum *Harvard Business Review*, 2007 Business Week, 1930 The Conference Board Bulletin, 1930

The Leader's Change Handbook Jay A. Conger, 1999 Table of Contents *Bulletin of the Taylor Society* Taylor Society, 1924

Business Solutions for the Global Poor V. Kasturi Rangan, 2007 References p 403 415 Michigan Purchasing Management, 1980 Includes a list of members

Strategic Management Concise L. J. Bourgeois, Irene M. Duhaime, John Lawrence Stimpert, 2001 Integrating three primary themes Strategic Management Concise Edition emphasizes how managerial thinking influences strategy formulation and implementation the importance of change and the need to think dynamically about strategic management and the importance of organizational learning Integrating real world coverage throughout the text includes such important issues as problems associated with price competition the use of litigation as a competitive weapon the unique challenges of service businesses the limitations of boards of directors and much more

Managing New Product and Process Development Kim B. Clark, Steven C. Wheelwright, 1993 Argues that a company's capability to conceive and design quality prototypes and bring a variety of products to market more quickly than its competitors is increasingly the focal point of competition The authors present principles for developing speed and efficiency *Factory, the Magazine of Management*, 1927 Productivity, 2001

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