



Open Source Erp And Crm Odoo

Greg Moss



Open Source Erp And Crm Odoo:

Recent Advances in Information Systems and Technologies Álvaro Rocha, Ana Maria Correia, Hojjat Adeli, Luís Paulo Reis, Sandra Costanzo, 2017-03-27 This book presents a selection of papers from the 2017 World Conference on Information Systems and Technologies WorldCIST 17 held between the 11st and 13th of April 2017 at Porto Santo Island Madeira Portugal WorldCIST is a global forum for researchers and practitioners to present and discuss recent results and innovations current trends professional experiences and challenges involved in modern Information Systems and Technologies research together with technological developments and applications The main topics covered are Information and Knowledge Management Organizational Models and Information Systems Software and Systems Modeling Software Systems Architectures Applications and Tools Multimedia Systems and Applications Computer Networks Mobility and Pervasive Systems Intelligent and Decision Support Systems Big Data Analytics and Applications Human Computer Interaction Ethics Computers Health Informatics Information Technologies in Education and Information Technologies in Radiocommunications

Reuse and Software Quality Achilleas Achilleos, Lidia Fuentes, George Angelos Papadopoulos, 2024-07-12 This volume constitutes the refereed proceedings of the 21st International Conference on Software and Systems Reuse ICSR 2024 held in Limassol Cyprus during June 19 20 2024 The 9 full papers presented together with 2 short papers were carefully reviewed and selected from 25 submissions They focus on the following topics artificial intelligence and reuse variability and reuse adaptation and reuse and code reuse

Advances in Science and Technology Vivek Sunnapwar, Hariram Chavan, Namrata F. Ansari, 2026-05-12 ICAST 2024 is the 7th International Conference organized by K J Somaiya Institute of Technology Sion Mumbai in association with University of Mumbai The aim of the conference is to bring together academicians researchers developers engineers students industrial experts and practitioners working in India and abroad promoting research and developmental activities scientific information interchange in the field of Computer Sciences Advances in Signal Processing Wireless Communications Networking Applied Sciences and Humanities and Interdisciplinary Studies to a common forum The researchers presenting their work and the attendees attending the sessions will have the fine blend of knowledge and information exchange with the latest advancement future directions in the mentioned emerging areas as various tracks listed The conference tracks will be addressed by international delegates sharing the research and development activities in the field of science and technology under higher education worldwide

Proceedings of the XV International symposium Symorg 2016 Ondrej Jaško, Sanja Marinković, 2016-06-03 **Learn Odoo** Greg Moss, 2019-10-31 Modernize and upgrade your enterprise ERP environment by learning to work with the stable and essential components of Odoo 12 from scratch Key Features Learn the fundamentals of Odoo a comprehensive enterprise management platform without writing a single line of code Create business operation strategies and analytics by using Odoo Build customized ERP and CRM solutions for your business Book Description Odoo is management software that contains a set of open source enterprise management

applications that help you modernize your business Completely revised and updated this comprehensive Odoo guide is a fourth edition of *Working with Odoo* This book begins with an introduction to Odoo and helps you set up Odoo Online in your system You'll learn how to start a new company database in Odoo and the basics of Odoo sales management You will explore customer relationship management in Odoo and its importance in a modern business environment Moving on you'll learn how to install the purchasing application set up suppliers and begin purchasing and receiving products in Odoo Next you'll learn how to use the MRP module to create process and schedule the manufacturing and production order Once you get to grips with the basic applications you'll uncover how to customize Odoo to meet the specific needs of your business You'll learn some advanced techniques for searching and finding information and you'll be taken through business intelligence in Odoo Towards the end of the book you'll go in depth into Odoo's architecture and learn to use Odoo's API to integrate with other applications By the end of the book you'll be ready to use Odoo to build enterprise applications and set up the functional requirements for your business What you will learn

- Configure and customize a customer relationship management system
- Set up purchasing and receiving system functionality in your Odoo environment
- Understand manufacturing operations and processes with real world examples
- Explore Odoo's financial accounting and reporting features
- Use Odoo's featured project management application to sort tasks

Get to grips with the basics of Odoo administration and manage multi company operations

Who this book is for This book is for any IT professionals business managers and operation managers who are looking to gain a functional understanding of Odoo or trying to implement Odoo in their organization to improve their business processes No prior experience of Odoo is required

Innovation and Competitiveness in Industry 4.0 Based on Intelligent Systems Luis Carlos Méndez-González, Luis Alberto Rodríguez-Picón, Iván Juan Carlos Pérez Olguín, 2023-06-16

This book presents a series of applications of different techniques found in Industry 4.0 with relation to productivity continuous improvement quality decision systems software development and automation systems The techniques used throughout this book allow the reader to replicate the results obtained towards different types of companies that wish to undertake in the new era of the digital industrial revolution This book can also help students from different areas of engineering to understand how the use of new technologies is applied to solve current relevant problems and how they give the possibility of constant innovation in the different industrial sectors This is accomplished through the analysis of illustrative case studies descriptive methodologies and structured insights that are provided through the different considered techniques

Odoo 12 Development Essentials Daniel Reis, 2018-12-28 Extend your skills with Odoo 12 to build resourceful and open source business applications

Key Features

- Explore Odoo 12 capabilities to develop business applications
- Program business logic and manipulate data to implement specific business rules in your applications
- Integrate Python APIs for building customizable and scalable business logic

Book Description Odoo is one of the best platforms for open source ERP and CRM Its latest version Odoo 12 brings with it new features and updates in Python packages to develop more

customizable applications with additional cloud capabilities The book begins by covering the development essentials for building business applications You will start your journey by learning how to install and configure Odoo and then transition from having no specific knowledge of Odoo to being ready for application development You will develop your first Odoo application and understand topics such as models and views Odoo 12 Development Essentials will also guide you in using server APIs to add business logic helping you lay a solid foundation for advanced topics As you progress through the chapters you will be equipped to build and customize your applications and explore the new features in Odoo 12 such as cloud integration to scale your business applications You will get insights into building business logic and integrating various APIs into your application By the end of the book you will be able to build a business application from scratch by using the latest version of Odoo What you will learn

Manage Odoo server instances
Create a new Odoo application from scratch using the most frequently used elements
Develop new models and use inheritance to extend existing models
Use ORM methods in the Odoo server and from external clients
Create Kanban views using QWeb effectively
Build custom web and website CMS pages
Use external APIs to integrate Odoo with external applications
Add automated tests and techniques to debug module business logic

Who this book is for
If you are a developer familiar with Python and MVC design and want to build business applications using Odoo this book is for you

Working with Odoo Greg Moss, 2015-08-27
Learn how to use Odoo a resourceful open source business application platform designed to transform and modernize your business

About This Book
Configure manage and customize Odoo to fit the needs of your business
Learn about the new Odoo 8 website builder and e-commerce features that are seamlessly integrated with Odoo s business applications
Perform step by step configurations of the most important Odoo applications using real world examples

Who This Book Is For
This book is perfect for people who have never used Odoo and for those who would like to learn about more advanced features such as creating your own custom modules
In order to get the most out of this book you should be comfortable with downloading and installing software and understand basic business concepts such as sales purchasing inventory management and basic accounting

What You Will Learn
Configure a functioning customer relationship management system
Set up a purchasing and receiving system for your company that allows you to track inventory costs and profit
Implement manufacturing operations and processes using real world examples that you can put to use in your own company
Discover the capabilities of Odoo s financial accounting and reporting features
Integrate powerful human resource applications that simplify the collection and management of employee information
Utilize Odoo s full featured project management application to organize tasks and track time and costs associated with billable projects
Customize Odoo without writing a line a code

In Detail
Odoo continues to gain momentum throughout the world in regards to providing the best platform for open source ERP installations
Now with Odoo 8 you have access to a powerful website builder integrated e-commerce features and a fast growing community to help transform and modernize your business
With this practical guide you will cover the essential modules to get Odoo up and running for your

company After installing Odoo you will use its sales management application to enter quotes create sales orders and invoice customers You will then learn how to integrate the CRM application to manage your leads and convert them into lucrative opportunities and sales Next you will set up your own purchase management system assigning products to suppliers and tracking orders with the new warehouse management and routing system Finally you will learn how to use analytics to track project expenses and keep your accounts simple and easy to maintain and build an Odoo module to extend its functionality and make it work for you Working with Odoo covers all the core installation and usage functionalities of this popular tool helping you to fully implement a working ERP system through practical advanced real world examples Style and approach This book is a practical guide that uses real world examples to teach you how to implement Odoo into your business

Working with Odoo 10 Greg Moss,2017-01-23 Configure manage and customize Odoo to build professional level business applications About This Book Build an Odoo module and integrate it with other platforms through this practical guide This book is the perfect companion to help you customize your Odoo installations for your enterprise requirements Use project management along with analytics for better reporting Who This Book Is For This book is for those who have not used Odoo before allowing you to learn advanced level features with Odoo such as creating your own custom modules You do not need any knowledge of Odoo What You Will Learn Configure a functioning customer relationship management system Set up a purchasing and receiving system Implement manufacturing operations and processes using real world examples Discover the capabilities of Odoo s financial accounting and reporting features Integrate powerful human resource applications Utilize Odoo s project management application to organize tasks Customize Odoo without writing a line a code In Detail Odoo is a comprehensive set of open source enterprise management applications Now with Odoo 10 you have access to a powerful website builder integrated e commerce features and a fast growing community to help transform and modernize your business You will start with how to set up Odoo online and on your own server You ll then configure the basic company settings required to quickly getting your first Odoo system up and running Later you ll explore Customer Relationship Management in Odoo and and their importance in today s modern business environment Next we will deep dive into purchasing application with Odoo and learn some of the primary functionalities of ERP systems for manufacturing operations You will then use analytic accounting to provide better reporting Finally you will walk through the recent Odoo 10 features with respect to the community and enterprise edition giving you complete understanding of what Odoo can do for you no matter the reason Style and approach This fast paced step by step guide will show you everything you need to know about the Odoo module ecosystem through practical and real world examples [Odoo 11 for Business](#) Ahmed Shaaban Elsaka,2018 Odoo is a full featured open source ERP with a focus on extensibility The flexibility and sustainability of open source is also a key selling point in Odoo With Odoo 11 you have access to an improved GUI and performance optimization integrated in app purchase features and a fast growing community to help transform and modernize your business Anyone

running a business knows the importance of money revenue cash flow debt and so on Odoo helps you make your business more successful and less stressful You ll see how to get a clear overview of your customers and key metrics It will help you manage your business resources and processes and get a clear overview of stock levels and work in progress You ll have rich customer information at your fingertips every time they call and provide customer service and support right from your web site This course begins by helping you get a clear picture of Odoo Moving on you ll learn to manage CRM and sales Then you ll learn to manage purchases and control invoices You ll go deeper into warehouse management and the effective configuration of accounting modules By the end of the course you ll have learned to run automatic marketing campaigns master Website Builder and accurately manage your projects If you carefully apply the learning from this course to your business you ll experience higher profits lower stress faster growth and happier staff and customers Resource description page

Free and Open Source Enterprise Resource Planning: Systems and Strategies Atem de Carvalho, Rogerio,2011-12-31 Free Open Source Enterprise Resource Planning systems FOS ERP are gaining popularity and acceptance due to two main factors their lack of licensing fees and customizability Given this organizations are able to easily adopt and manipulate these systems to meet their individual needs Free and Open Source Enterprise Resource Planning Systems and Strategies unites research on FOS ERP comparing differences with proprietary Enterprise Resource Planning products and demonstrating key research factors It includes cases demonstrating how small enterprises have benefited from FOS ERP in Spain and in Belgium along with difficulties encountered and solutions developed This essential reference addresses key issues such as security and legal risks as well as challenges opportunities and barriers to adoption

Odoo Development Cookbook Holger Brunn,Alexandre Fayolle,Daniel Reis,2016-04-29 Build effective applications by applying Odoo development best practices About This Book Each recipe stands by itself as much as possible so that you can jump straight into the topics you prefer The recipes included cover all the major development areas of Odoo and the most important techniques explained through real life projects From seasoned authors learn the tricks of becoming a productive developer with the Odoo framework Who This Book Is For If you are a Python developer who wants to learn or consolidate your Odoo development skills then this book is for you Some experience with the JavaScript programming language and web development is required to fully benefit from the front end chapters What You Will Learn Install and manage Odoo environments and instances Use Models to define your application s data structures Add business logic to your applications Implement automated tests and debug Odoo apps Use back end views to create a user interface Get to know about the access security model and internationalization features Develop front end website features Extend the web client with new widgets and features In Detail Odoo is a full featured open source ERP with a focus on extensibility The flexibility and sustainability of open source is also a key selling point of Odoo It is built on a powerful framework for rapid application development both for back end applications and front end websites The book starts by covering Odoo installation and administration and provides

a gentle introduction to application development It then dives deep into several of the areas that an experienced developer will need to use You ll learn implement business logic adapt the UI and extend existing features Style and Approach These practical and easy to follow recipes are presented step by step with dozens of hands on recipes to boost your Odoo skills This book can also be used as a reference guide for your daily work *Supply Chain Management Software* Godspower Gilala,Godspower Gilala M Sc,2018-05 New Robust ERP software that includes all business processes from website webshop CRM marketing project to sales purchasing Warehouse inventory fleet operations production human resources document management and accounting seamlessly with companies from 1 to 300 000 users in use This offer is for the displayed ERP module installation only All buyers of this book Hard copy gets a free Software installation See details inside [Integrating ERP, CRM, Supply Chain Management, and Smart Materials](#) Dimitris N. Chorafas,2001-05-31 Organizations enjoy two kinds of strategic advantages One is transitory being in the right place with the right products at the right time The other comes from having first class management and instituting processes that mobilize an organization keeping in ahead of the competition Which would you like to count on for your organization s success *Integrating ERP CRM Supply Chain Management and Smart Materials* explores how to create business opportunities and reap savings by Restructuring and updating of ERP and CRM software as it integrates supply chain management and delivers new killer applications Evolving opportunities that will develop from the implementation of smart materials automatic identification classification systems and quality assurance projects Auditing the implementation operation and maintenance of ERP and CRM software as well as the corrective action taken on the basis of results Internet commerce online supply chain and advances in technology all available at increasingly lower costs make systems of the past obsolete However just as new technology creates new opportunities it can also create unforeseen consequences By binding a wealth of interdependent issues between the covers of one book *Integrating ERP CRM Supply Chain Management and Smart Materials* gives you the tools you need to create proprietary high value added solutions [Opportunity of Free Open Source ERP System As a Competitive Advantage for Small and Medium Enterprise](#) Rowland Bismark Pasaribu,2017 In today s world IT is a source of differentiation from competitors The tendency is to produce more with the least possible cost and be reactive to the need to continue to change and the requirements of internal and external customers That is why flexibility adaptability and cost cutting is the main reason that drives more and more companies to adopt Open Source Enterprise Resource Planning ERP The main objective of this study was to investigate whether the Open Source ERP system can meet the needs of large organizations and SMEs The study also attempts to answer the question whether Open Source ERP vendors offer adequate levels of support to their clients First an explanation of research background and the motivation behind it Then the research hypothesis is presented Last discussion about Open Source concepts history and advantages of Open Source ERP system In order to verify research hypothesis a comprehensive literature review focus on ERP selection criteria of large organizations and SMEs This review

resulted in a number of dimensions that served to build evaluation model Another component of the evaluation is a feature offered from different ERP systems This model became the principle when evaluating a selected Open Source ERP system Three Open Source ERP system were chosen being evaluated namely OpenERP EpenBravo and Adempiere Here are answers to the research hypothesis we can say that the selected of Open Source ERP system offers an adequate level of support to their clients In addition they are suitable for SMEs as they can answer all the needs of most SMEs However the Open Source ERP which elected has limitation in large organizations such limitations can be summarized regarding their scalability because there are still doubts the ability of these systems to handle large volumes of users or requests and their ability to be improved as the cluster model Other limitations that have an impact on large organizations are the lack of support for the international accounting rules which essential for public business organizations

An Open Source Erp Software Development for Small Scale Enterprises Shisam Bhattacharyya,Pranab K. Dan,2012-08 With the growing interest of Open Source Software Solution this paper proposes all the phases of software modeling cycle and processes towards the development of Functional Modules on Finance Inventory Purchase Sales Manufacturing Customized Apps for an Open Source ERP Software for the end users SMEs guided by the Visual Studio Net Studio Framework in Windows application platform This research combines the whole strategies for advancing towards such software modeling development of a uniquely designed ERP Functional Module by encoding the required programming and the intensive study on the ERP Work flow and Business Logic on the other researches in this particular domain are performed to reframe the way of accomplishing the necessary objectives

Problem Based Learning: Bahan Ajar Enterprise Resource Planning (ERP) Berbasis ODOO I Gede Susrama Mas Diyasa,Surjohadi,Irma Dwi Kusuma,2024-08-06 Enterprise Resource Planning ERP adalah sistem manajemen perangkat lunak yang mengintegrasikan berbagai fungsi bisnis ke dalam satu sistem yang terpusat untuk merampingkan proses dan informasi di seluruh organisasi ERP menyediakan dasar yang kuat untuk mengelola sumber daya termasuk keuangan sumber daya manusia produksi dan rantai pasokan melalui satu platform yang kohesif Sistem ERP biasanya terdiri dari beberapa modul perangkat lunak yang masing-masing menangani fungsi bisnis tertentu Modul modul ini mencakup area seperti akuntansi manajemen inventaris sumber daya manusia manajemen hubungan pelanggan CRM manajemen proyek dan banyak lagi Integrasi ini memungkinkan data dari berbagai departemen untuk diakses secara real time memberikan visibilitas yang lebih baik dan memfasilitasi pengambilan keputusan yang lebih cepat dan lebih akurat

ERP TO E2RP DESAI, SANDEEP,SRIVASTAVA, ABHISHEK,2013-07-22 ERP to E2RP A Case Study Approach is a comprehensive and well organized book that covers the wide aspects of ERP and E2RP The text highlights the details of operational and supporting processes related to industry verticals namely manufacturing healthcare and construction It presents general implementation methodologies as well as specific methodologies prescribed by Oracle and SAP for the implementation of their products The book contains few sample business processes that are mapped with the help of ERP

product screens Part I of the book focusses on ERP including the concepts evolution various business processes in different verticals and implementation methodologies Part II of the book explicates the concept of E2RP Apart from that this part describes its need major functionality of its modules namely supply chain management customer relationship management business intelligence and employee focus portals intranet Moreover topics related to new emerging technologies i e open source ERP and cloud ERP and knowledge management are also covered in this part Following a simple and engaging style this book is primarily designed for the undergraduate students of computer science and engineering information technology and also for the postgraduate students of management and computer application Key Features Incorporates numerous Case Studies that are based on face to face interaction with the organizations Includes several pedagogical features such as chapterwise summary exercises and assignments Provides glossary at the end of the book

Sustainability of Open-Source ERP Systems in SMEs Narender Reddy Govindgari,2018

Open Source Customer Relationship Management Solutions Henrik Vogt,2008

The book reveals the overall importance of a customer relationship management system especially for small and medium sized enterprises In addition to the topic of CRM the increasing importance and possibilities of open source software is revealed The main research question consists of the idea if open source customer relationship management systems are able to fulfill the requirements of a CRM software In order to be able to answer this question the following analysis made use of the literature available on the topics CRM special requirements of small and medium sized enterprises and the topic of open source software By revealing what a CRM have to fulfill in order to be classified as customer relationship management system according to the findings in the literature various requirements are identified In the next step the three most popular open source CRM software systems Sugar CRM vTiger and OpenCRX are scrutinized under the criteria if they are able to fulfill the requirements defined in the previous steps The conclusion discusses the previous findings and outlines the chances and limits of open source customer relationship management solutions for small and medium sized enterprises In addition to this the requirements of a successful implementation of a CRM system are revealed and the concept of seeing CRM as a corporate strategy is concretized The aim of this book is to outline the holistic approach of CRM and to examine the research question if open source CRM solutions are able to fulfill the requirements previously defined according to the underlying literature

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