

## BEC Preliminary - Diagnostic test

This test gauges the level of preparedness of candidates for the BEC Preliminary exam. Allow 45 minutes.

READING (allow 7-8 minutes)

Read the article about Starbucks. Choose the correct word (A, B, or C) to fill each gap.

In these times of financial difficulty, many companies are looking (1) \_\_\_\_\_ ways to reduce the price of their products. A recent example is an instant coffee (2) \_\_\_\_\_ 'via'. 'via' has been developed by Starbucks. (3) \_\_\_\_\_ is the world's largest coffee shop chain. The company claims that it tastes just as good (3) \_\_\_\_\_ real coffee and costs about (4) \_\_\_\_\_ quarter of the price.

(5) \_\_\_\_\_ the company is not making the instant coffee for customers in its own coffee shops. Instead, it is trying to (6) \_\_\_\_\_ a share of the 17 billion dollars that the world spends (7) \_\_\_\_\_ instant coffee.

It is a risky strategy. If the new instant coffee (8) \_\_\_\_\_ a success, maybe customers will stay away from the Starbucks coffee shops and make (9) \_\_\_\_\_ own instant coffee at home. Eating at home is a trend that we (10) \_\_\_\_\_ already see in the recession.

- |    |           |      |         |            |
|----|-----------|------|---------|------------|
| 1  | A after   | e.g. | B for   | C to       |
| 2  | A calling |      | D calls | E called   |
| 3  | A who     |      | F that  | G which    |
| 4  | A as      |      | H like  | I than     |
| 5  | A the     |      | J some  | K a        |
| 6  | A when    |      | L if    | M but      |
| 7  | A with    |      | N since | O winning  |
| 8  | A for     |      | P with  | Q on       |
| 9  | A will be |      | R is    | S would be |
| 10 | A their   |      | T his   | U this     |
|    | A would   |      | V can   | W must     |

READING AND WRITING (allow 7-8 minutes)

- First read the memo and note below.
- Then complete the 5 missing items on the registration form.

### SMART LINE INTERNAL MEMO

TO: Esther Rogers  
FROM: Carl Perkins  
DATE: 21<sup>st</sup> February  
SUBJECT: Basic Financial Training course (course ref: SPT 0014)

Can you deal with this? There are eight people in your department who would find this course really useful. It can be done intensively in one day or over three days. I think the shorter course is better, and as soon as possible. Ask them to send the bill to me.

Thanks,  
Carl



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