



**DATA ANALYSIS**

**CASE STUDY**

**NETFLIX**

# Netflix Case Study Analysis

**Richard Campbell, Christopher R.  
Martin, Bettina Fabos**



## Netflix Case Study Analysis:

**OCR GCSE (9-1) Business, Fourth Edition** Mike Schofield, Alan Williams, 2022-04-29 With up to date case studies of real world businesses this fully updated OCR GCSE 9 1 Business Student Textbook will help your students respond to exam questions with confidence demonstrating how they can structure their answers for maximum impact This Student Textbook includes Fully up to date exam questions with 25% more practice questions and increased practical support for tackling different question types More exam tips and advice with examiner commentary showing how students should approach exam questions Real world case studies new and updated to reflect the developments in e commerce and the impact of recent global and political developments Quick knowledge recall questions throughout the book to help students check understanding and for teachers to use in assessment

**Financial Modeling Techniques for Managers with Advanced Excel: A Practical Approach** Prof. (Dr.) Deepak Bansal, Prof. (Dr.) Bhupender Singh, Dr. Raj Maurya, 2025-03-18

**Data Engineering for Data-Driven Marketing** Balamurugan Baluswamy, Veena Grover, M. K. Nallakaruppan, Vijay Anand Rajasekaran, Mariofanna Milanova, 2025-03-10 Offering a thorough exploration of the symbiotic relationship between data engineering and modern marketing strategies Data Engineering for Data Driven Marketing uses a strategic lens to delve into methodologies of collecting transforming and storing diverse data sources

*Mobile Computing and Sustainable Informatics* Subarna Shakya, George Papakostas, Khaled A. Kamel, 2023-05-26 This book gathers selected high quality research papers presented at International Conference on Mobile Computing and Sustainable Informatics ICMCSI 2022 organized by Pulchowk Campus Institute of Engineering Tribhuvan University Nepal during January 11 12 2023 The book discusses recent developments in mobile communication technologies ranging from mobile edge computing devices to personalized embedded and sustainable applications The book covers vital topics like mobile networks computing models algorithms sustainable models and advanced informatics that support the symbiosis of mobile computing and sustainable informatics

*The Routledge Companion to Marketing Research* Len Tiu Wright, Luiz Moutinho, Merlin Stone, Richard P. Bagozzi, 2021-06-27 This single volume reference provides an alternative to traditional marketing research methods handbooks focusing entirely on the new and innovative methods and technologies that are transforming marketing research and practice Including original contributions and case studies from leading global specialists this handbook covers many pioneering methods such as Methods for the analysis of user and customer generated data including opinion mining and sentiment analysis Big data Neuroscientific techniques and physiological measures Voice prints Human computer interaction Emerging approaches such as shadowing netnographies and ethnographies Transcending the old divisions between qualitative and quantitative research methods this book is an essential tool for market researchers in academia and practice

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encourages further research regarding the subject Companies need sustainable solutions to the pressure to deal with high levels of risk and uncertainty Many companies face this challenge and therefore must find new ways to deal with it These solutions are often based on digital influenced techniques Previously understood knowledge technologies and data provide a huge assist with this goal The Korean Wave in a Post-Pandemic World Geon-Cheol Shin, Mark D. Whitaker, 2023-11-02 This book presents an analysis of how the economic Korean Miracle spread into the cultural Korean Wave Hallyu First only in Asian countries and then around the world the rising popularity of the Korean Wave continued within the pandemic despite or even because of policies of digital lockdowns Partially this has been by design as Korea for decades has had a very strong fast development drive in telecommunications and that aided the growth of its cultural wave Partially however this became exclusively by default how the Korean Wave had to spread increasingly in a digital manner after 2020 globally in response to many countries rules regarding the COVID 19 pandemic in their attempts to enforce a decline in face to face content consumption In retrospect this has meant only more digital growth and innovation for the Korean Wave in past years compared to other cultures entertainment complexes that suffered more Korea s earlier digital readiness combined with later lockdownconditions and pushed the Korean Wave further ahead Despite the ending of COVID 19 lockdowns in many countries a greater digital aftermath will continue in the cultural industry and in the economy in general This is due to changes created in cultural preferences in organizational investments and in communication technologies due to those lockdowns Thus the authors examine how the Korean Wave coped actively with a pronounced digital shift by default in all aspects of media including production distribution and consumption In turn they examine how the greater digital shift in the world s culture and economy influenced the Korean Wave s entertainment performances TV dramas and cosmetics among other areas The authors analyze general trends in the Korean Wave s economics culture and technology along with specific strong cases of the K pop boy group BTS the cosmetics manufacturer Cosmax and the television series Squid Game Since the Korean Wavecontinues to grow in popularity within a more exclusive digital socialization future implications of such a competitive digital world economy and multi polar digital world culture are discussed for all countries as well *Strategic Analysis of Netflix in India. Possible Strategies and Recommendations* Gabriel Socha, 2020-07-03 Seminar paper from the year 2020 in the subject Economics International Economic Relations grade 1 3 New York University Leonard N Stern School of business language English abstract The paper focuses on strategic issues of the management of Netflix in India pointing to the following key question How can the company adapt its business model to gain a foothold in the Indian market Should the company conduct acquisitions to deal with the situations Or should Netflix exit India and shift focus to other global markets instead Netflix a leading American online media streaming and production company expanded successfully across the globe in the 2010s However in India a very important market for Netflix due to its large population and strong demand for video streaming Netflix seems to be struggling Dominant competitors and specific customer requirements have made growth

difficult for the firm In this case both Netflix and the Indian video streaming market are analyzed with several strategic options are compared The team of authors recommends purchasing local studios and production houses so that Netflix can continue to pursue its verticalization strategy and meet local consumer demands We also suggest Netflix adapt its price to appeal to more users as Indian users are generally more price sensitive While it might dilute Netflix premium brand we believe such risk can be mitigated by adopting a more bare bones lower cost subscription targeting the large number of Indian consumers who use their smartphones to access the internet

Managing Innovation Joe Tidd,John R. Bessant,2020-12-10 Now in its seventh edition *Managing Innovation Integrating Technological Market and Organizational Change* enables graduate and undergraduate students to develop the unique skill set and the foundational knowledge required to successfully manage innovation technology and new product development This bestselling text has been fully updated with new data new methods and new concepts while still retaining its holistic approach the subject The text provides an integrated evidence based methodology to innovation management that is supported by the latest academic research and the authors extensive experience in real world management practice Students are provided with an impressive range of learning tools including numerous case studies illustrative examples discussions questions and key information boxes to help them explore the innovation process and its relation to the markets technology and the organization Research Notes examine the latest evidence and topics in the field while Views from the Front Line offer insights from practicing innovation managers and connect the covered material to actual experiences and challenges Throughout the text students are encouraged to apply their knowledge and critical thinking skills to business model innovation creativity entrepreneurship service innovation and many more current and emerging approaches and practices

Successful Business Intelligence, Second Edition Cindi Howson,2013-11-05 Expanded to cover the latest in business intelligence big data cloud mobile visual data discovery and in memory this fully updated bestseller by BI guru Cindi Howson provides the most modern techniques to exploit BI for the highest ROI

Successful Direct Marketing Methods Bob Stone,Ron Jacobs,2008 Includes the latest tools and techniques needed for success in today s digital multi channel marketplace this guide offers professionals a comprehensive roadmap for direct marketing success across today s multiple marketing channels

*Netflix Leading with Data* Russell Walker,2017 By 2009 Netflix had all but trounced its traditional bricks and mortar competitors in the video rental industry Since its founding in the late 1990s the company had changed the face of the industry and threatened the existence of such entrenched giants as Blockbuster in large part because of its easy to understand subscription model policy of no late fees and use of analytics to leverage customer data to provide a superior customer experience and grow its e commerce media platform Netflix s investment in data collection IT systems and advanced analytics such as proprietary data mining techniques and algorithms for customer and product matching played a crucial role in both its strategy and success However the explosive growth of the digital media market presents a serious challenge for Netflix s business going forward How will its analytics customer data

and customer interaction models play a role in the future of the digital media space Will it be able to stand up to competition from more seasoned players in the digital market such as Amazon and Apple What position must Netflix take in order to successfully compete in this digital arena To examine the benefits and risks of investment in analytical technology as a means for mining customer data for business insights Students will develop a strategy position for Netflix s investment in technology and its digital media business Students must also consider how new corporate partnerships and changes to the customer channel model will allow the company to prosper in the highly competitive digital space

### **Business Driven Technology**

Stephen Haag, Paige Baltzan, Amy Phillips, 2006 Takes a business first approach to improve students perception of the value of IS within the business discipline This perspective allows instructors to demonstrate how technology and systems support business performance and growth This work enables the instructor to adjust content according to their business or technical preferences

### **The Language of Persuasion in Advertising. A Corpus-based Critical Discourse Analysis**

Seda Evirgen, 2021-05-04 Master s Thesis from the year 2020 in the subject English Language and Literature Studies Linguistics grade 1 0 Justus Liebig University Giessen language English abstract The thesis at hand puts a special emphasis on the use of persuasive language in online native advertisements from The New York Times After careful examination the corpus will be compiled of three native advertisements from the field of technology by the sponsors Intel Dropbox and Slack The limitation to these native advertisements and persuasive linguistic devices and techniques was necessary with regard to the scope of this thesis As no linguistic analysis of native advertisements could be found there also was no reference to follow Therefore the thesis at hand lays the foundation for further research in this area The aim is to conduct a corpus based Critical Discourse Analysis in order to investigate and answer two main questions 1 Do online native advertisements make use of the same persuasion methods as previously researched for other advertising types 2 What are the most prominent persuasive linguistic devices and techniques in the online native advertisements from The New York Times In addition to the CDA the corpus based approach is expected to provide quantitative evidence of the existence of discourse and to identify repetitive linguistic patterns of persuasive language use in native advertising The thesis will be structured as follows First the theoretical framework provides general information about the functions and characteristics of advertising while further focusing on native advertisement and the language of advertising It continues with explaining the concept of persuasive language on the basis of ethos logos and pathos and introduces some powerful persuasive techniques in advertisement Further linguistic devices of persuasive language on the phonetic lexical morphological and syntactic level will be defined Additionally the concept of Critical Discourse Analysis will be explained in detail as the thesis at hand follows the CDA framework of Fairclough The data collection method and data analysis procedure will be outlined in Chapter 3 This is followed by an analysis of three online native advertisements from the publisher The New York Times After the analysis the results will be presented and evaluated in order to assess the hypothesis Finally the conclusion provides a summary of the

findings and suggests further research opportunities      *Management Information Systems* James O'Brien, 2010 Overview  
The benchmark text for the syllabus organized by technology a week on databases a week on networks a week on systems  
development etc taught from a managerial perspective O'Brien defines technology and then explains how companies use the  
technology to improve performance Real world cases finalize the explanation      *Machine Learning and Deep Learning*  
*Using Python and TensorFlow* Venkata Reddy Konasani, Shailendra Kadre, 2021-04-29 Understand the principles and  
practices of machine learning and deep learning This hands on guide lays out machine learning and deep learning techniques  
and technologies in a style that is approachable using just the basic math required Written by a pair of experts in the field  
Machine Learning and Deep Learning Using Python and TensorFlow contains case studies in several industries including  
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Regression and logistic regression Decision trees Model selection and cross validation Cluster analysis Random forests and  
boosting Artificial neural networks TensorFlow and Keras Deep learning hyperparameters Convolutional neural networks  
Recurrent neural networks and long short term memory      *"Look at the Bigger Picture" an Analysis of Netflix's Business*  
*Model and Strategy from CEO Reed Hastings' Long-term View* Amanda Ramsaran, 2014 This thesis is more of a case study  
aiming to explore the potential impact of Netflix business model and strategy on the traditional television and film ecosystem  
It is a forward looking examination derived from CEO Reed Hastings Long Term View for Netflix as declared through the  
company's Investor Relations website in February 2014 This outlook was presented the same time the company's 10 K was  
filed for Fiscal Year FY 2013 with the Securities and Exchange Commission Reed Hastings Long Term View for Netflix is  
written like a manifesto declaring the revolutionary power that the company holds with regards to the television and film  
industry primarily as a distributor of content Netflix's power lies within its proprietary system and application technology  
that offers its subscribers suggestions and recommendations on what next to watch based on their viewing preferences and  
history This collection of data has allowed Netflix to make decisions on content licensing and acquisition and within the last  
few years investment in original content The Internet TV network's platform is available to subscribers for a no commitment  
low monthly fee Content is widely accessible from any Internet connection and across a multitude of devices from  
smartphones to large format Smart TVs Hastings declares that the linear TV channel model is ripe for replacement because  
of new time shifting capabilities and technological advancements including Netflix's own that have given audiences advanced  
screen proliferation and new choices in how they consume television and film primarily through the Internet This case study  
aims to present the ways in which Netflix is challenging that linear television model and theatrical film release model alike  
through their business model and strategy as outlined particularly in the company's long term view outlook in their financial

documents to investors and releases about future endeavors Library & Information Science Abstracts ,2008 Loyalty 3.0: How to Revolutionize Customer and Employee Engagement with Big Data and Gamification Rajat Paharia,2013-06-18 The New York Times and Wall Street Journal bestseller The new secret to driving LOYALTY THAT PAYS Once revolutionary loyalty programs designed to differentiate products quickly became commoditized And yet billions of dollars are still spent every year on programs that are doomed to fail These programs it turns out don t inspire long term loyalty Once a better deal comes along customers will gladly defect Can you blame them Silicon Valley start up Bunchball the pioneer and innovator in gamification is light years ahead when it comes to the concept of loyalty and using it to drive business profits and growth Focusing not only on customer loyalty but also the loyalty of employees and partners Bunchball combines behavioral economics big data social media and gamification to inspire loyalty that lasts from everyone involved in the success of a business Now in Loyalty 3 0 Bunchball founder Rajat Paharia reveals how you can use these same techniques to seize the competitive edge for your business Paharia shows you how to create a system powered by human motivation and digital technology that creates ongoing persistent engagement among customers employees and partners Loyalty 3 0 arms you with everything you need to know in order to build a loyalty and engagement program that drives a sustainable advantage for your business including The building blocks of motivation big data and gamification necessary for creating a powerful strategy that drives long term loyalty Case studies from today s most innovative companies that are already driving customer engagement learning and skill development and employee motivation with Loyalty 3 0 methods Step by step guidance on how to plan design build and optimize your program Now is the time to abandon your traditional loyalty programs and start taking all your stakeholders seriously so they will take your company seriously Loyalty 3 0 is the game changing leap you ve been waiting for When you create true loyalty among customers employees and business partners you will generate a sustainable competitive advantage and win in your industry Praise for Loyalty 3 0 Relationships are the single greatest asset for all organizations Relationships with customers relationships with employees relationships with partners In Loyalty 3 0 Rajat Paharia reveals the new science of relationship building through big data and gamification TIM BROWN CEO IDEO Loyalty 3 0 is filled with major insights and does a brilliant job of grounding the reader in fundamental concepts around motivation big data and gamification building on these concepts through real world case studies that bring the combinations to life It finishes with actionable ideas and next steps that enable you to test and operationalize these ideas in your own workplace and personal life BRAD SMITH CEO Intuit A fascinating insight into how companies are exploiting big data MARK READ CEO WPP Digital Rajat pioneered the business use of big data and game mechanics to transform the customer experience A decade before anyone else he saw that the same techniques that video game designers had used for years fast feedback badges competition goals and leveling up were also incredibly powerful for motivating behavior outside of games and an industry was born This book shares his secrets CLARA SHIH CEO of Hearsay Social author of The Facebook Era and

board member at Starbucks Rajat Paharia comprehensively explains how to create loyalty in the modern world full of data and connectivity If you want to learn how to motivate and inspire employees you must read this book DAVE KERPEN New York Times bestselling author of Likeable Social Media and Likeable Business In this powerful and groundbreaking book Rajat Paharia clearly demonstrates how big data motivation and gamification can be utilized to create true engagement and loyalty We believe Loyalty 3 0 will be a game changer for our associates and guests RAY BENNETT Chief Lodging Services Officer Marriott International The journey to Loyalty 3 0 is real Rajat s vision shows why right time relevancy and context will transform how organizations engage with customers and truly craft relationships R RAY WANG Principal Analyst and CEO at Constellation Research Adoption is a critical component when creating an exceptional customer experience or smarter workforce and gamification has proven to be a powerful driver for success The insights Rajat shares in Loyalty 3 0 will help guide the next wave of deeper relationships across the enterprise SANDY CARTER IBM Vice President Social Business Evangelism and Sales

**Media & Culture** Richard Campbell, Christopher R. Martin, Bettina Fabos, 2015-03-18 A number of high stakes conflicts over net neutrality streaming music copyrights the shifting fortunes of various media outlets and divisive politics continue to unfold over YouTube Twitter TV screens and other mediated feeds The speed at which these stories are consumed means that understanding the complex connections between the media and our culture is more important than ever The new tenth edition of Media Culture starts with the digital world students know and then goes further focusing on what these constant changes mean to them As always Media Culture brings together industry expertise media history and current trends for an exhilarating look at the media right now Through new infographics cross reference pages and a new digital jobs feature this edition offers the most contemporary and compelling examinations yet of how the media industries connect interlock and converge

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