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# Cold Market Prospecting

Tips to make a successful cold market pitch!

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**Anthony S. Fauci**



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*Venture Capital and Firm Performance* Jaeho Lee, 2017-08-15 This book provides an analysis of the impact on underpricing and long term performance of venture capital in IPOs and of the ownership characteristics of venture capital companies It investigates the performance of IPOs in Korea during the dot com bubble and bust period The book looks at venture capital firms and their participation their reputation and conflicts of interests particularly in the context of the development of a new secondary stock market in an emerging market and these factors affect the pricing and performance effects of IPO firms This book is a useful reference to those interested in promoting an active KOSDAQ type of stock market and understanding how venture capitalists and their institutional affiliation may reduce information asymmetry and add value of IPO firms

Report of the Markets Committee for the Year Ending 31st March, 1919, 1930-1973 Manchester (England). Markets Department, 1919

**Markets and Fairs in England and Wales** Great Britain. Ministry of Agriculture and Fisheries, 1927

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