

# Creating a business development strategy



Craft an elevator pitch



List out your SMART goals



Perform a SWOT analysis



Define your audience



Conduct market research



State your KPIs



Plan a budget



Focus on strong customer service



Incorporate a sales plan



Implement a process

# Development Strategies For Small Business 79 2324

## Chatbot Development

**ML Morrison**



## **Development Strategies For Small Business 79 2324 Chatbot Development:**

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