

Creating a business development strategy



Craft an elevator pitch



List out your SMART goals



Perform a SWOT analysis



Define your audience



Conduct market research



State your KPIs



Plan a budget



Focus on strong customer service



Incorporate a sales plan



Implement a process

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Chatbot Development

M Lipman



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passionate about the conversational AI platform and the cognitive services ecosystem Stephan and several other MVPs founded BotBuilderCommunity and SelectedTech community initiatives that focus on bot framework SDKs tools and tech topics related to Microsoft 365 and AI

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small business owner looking to take your company to the next level or an entrepreneur looking to launch a new venture this book is for you By the end of this book you will have gained a deeper understanding of the role of AI in small business growth and learned practical techniques and strategies to implement in your own business So what are you waiting for It s time to harness the power of AI and unlock the unlimited potential of your small business Let s get started MingHai Zheng is the founder of zhengpublishing com and lives in Wuhan China His main publishing areas are business management self help computers and other emerging foreword fields

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