

## Test 1

1. Slide number 2, SBU level strategy, there are two pyramids of strategy hierarchy. Which one is not true?

Select one:

- a. One is for diversified company, one is for single company; in a single business company, supposedly following concentration strategy, corporate level strategy and business level strategies are integrated.
- b. In a diversified company, different business units may have different strategies
- c. One is for diversified company, one is for single company, so there is no corporate strategy consideration for the single company.
- d. One is for diversified company, one is for single company

2. Which one is not a feature of Flexible manufacturing technology (lean production)?

Select one:

- a. Reduced setup times and increased machine utilization
- b. Flexible machine cells and increased variety of operations
- c. Improved quality control and Lower inventory levels
- d. Heavy machineries and rigid methods of production

3. Which one is Not most appropriate for Mass customization?

Select one:

- a. Standardization decreases cost
- b. Customization increases customer satisfaction
- c. It is a combination of standardization and customization
- d. It is just a technique of low cost bulk production
- e. None of the others

4. Which one is true in marketing at functional level of strategies?

Select one:

- a. customer retention might be more costly than Customer acquisition
- b. Customer acquisition might be more costly than customer retention

5. Which one is false in marketing at functional level of strategies?

Select one:

- a. Customer acquisition might be more costly than customer retention
- b. customer retention might be more costly than Customer acquisition

# Strategic Management Quiz Answers

**Aron Thompson, Alonzo J. Strickland**

## Strategic Management Quiz Answers:

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both small and large businesses as well as in not for profit organizations     *The Microfinance Banker* ,2001     **Strategic Management of Industrial R&D** Barry Bozeman,Michael M. Crow,Albert N. Link,1984     *Strategic management* Mary M. Crossan,2000     *Strategic Management, Teacher's Manual* Glenn Boseman,Arvind Phatak,1989-03-21 Six chapters and thirty nine cases cover the essentials of strategic management Over 50% of the cases in this Second Edition are new representing different industries and company sizes including manufacturing mining service and finance Incorporates a clinical diagnostic framework for the SWOT strengths weaknesses opportunities threats method of case analysis Each chapter contains citations updated for this edition drawn from financial periodicals such as Business Week and The Wall Street Journal     **Strategic Management** Lester A. Digman,1990     *Strategic Management in the Economic Sector* Sirajuddin H. Salleh,Ernesto A. Franco,1996     Concepts of Strategic Management Fred R. David,1989     Strategic Management John L. Thompson,1990     **Strategic Management of Technology and Innovation** Robert A. Burgelman,Modesto A. Maidique,Steven C. Wheelwright,1996 A combination of text and cases on technology and innovation which includes a new section on new products and business and a number of new cases     *Strategic Management* Charles W. L. Hill,Gareth R. Jones,1998     **Study Guide** R. Wayne Mondy,2007-04-04 This study guide assists students in learning human resource management The guide includes chapter descriptions key terms chapter study outlines exercises You and HR memos and study quizzes

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