

Session 1. Aligning Resources with Strategic Plans.

Objectives :

- Recognize the integration of the manufacturing process with the overall company strategy.
- Identify strategy components and selection.
- Explain how resources can be aligned with strategic market objectives.
- Determine the importance of customer requirements in product design and development.
- Describe the strategic importance of JIT and TQM.

1. The Need for a company strategy

- Professor G. F. Gause
"No two species can coexist that make their living in the identical way."
- For business, this means that some companies will become extinct, while others will adapt and survive.
- This survival is dependent on
 - The organization's ability to external industry factors and
 - Its skillfulness in managing the internal organization of the firm.
- Without the creation of a well-thought-out set of strategies, companies will never survive.

• Definition of Strategy

- Definition of Strategy : Peter W. Stonebraker and G. Keong Leong in *Operation Strategy*(1994)
"The current domain and pattern of resource commitments to transformation processes and planned improvements as a means to achieve the distinctive competence and goals of the firm."
- Important components of an organization's strategy.
 - Development of time horizons.
 - Identification and evaluation of key events.
 - Development of a plan to create, hasten, or compound a distinctive competence.
 - Creation of a competitive advantage.
 - Flexibility of decision patterns.
 - Transformation of inputs into value-added outputs.
 - Commitment of necessary resources.

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RS Peters



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CPIM SMR Certification Exam ExamFOCUS Study Notes and Review Questions 2013 ExamREVIEW,2012-09-21 The Certified in Production and Inventory Management CPIM certification is essential for professionals involved in Production and inventory management Operations Supply chain management Procurement Materials management Purchasing Candidates must pass all five exams for the following modules in order to earn the CPIM designation Basics of Supply Chain Management BSCM Master Planning of Resources MPR Detailed Scheduling and Planning DSP Execution and Control of Operations ECO Strategic Management of Resources SMR The CPIM exams have a lot of questions that ask for your best decisions i e how you will tackle a situation in a production environment In fact of the questions you will encounter in the exams a significant portion of them requires that you pick the best possible options These best options are often based on experience and best practices not easily found in the standard exam text books This ExamFOCUS Study Notes build a solid focus while revisiting key examination topics relevant to the final module SMR Whether you are just starting to study cramming at the last minute or simply looking to refresh this could prove to be a lifesaver SMR is the final module to take Is it tough Well in a sense yes It is tough because there is no fixed answer to the test questions You are asked to choose the best possible answer among all potentially OK answers Also most questions are long and with complicated scenarios to confuse you To pick up the politically correct answers you have to use your business sense to make judgment on a case by case basis I would say SMR is an advanced scenario format BSCM SMR is all about supply side management at a higher global and strategic level What is serious supply management all about Accenture has developed seven principles of supply chain management 1 Segment customers based on their service needs 2 Design the logistics network based on service requirements 3 Listen to the signals of market demand and plan accordingly 4 Differentiate products based on actual consumer demand 5 Strategically manage the sources of supply 6 Develop a supply chain wide technology strategy 7 Adopt measures that apply to every link in the supply chain Because of advances in manufacturing and distribution the cost of developing new products and services is dropping and time to market is speeding up This has resulted in increasing customer demands local and global competition and increased pressure on the supply chain To stay competitive companies must reinvent themselves so that the supply chain sourcing and procurement production scheduling order fulfillment inventory management and customer care is no longer a cost based back office exercise but rather a flexible operation designed to effectively address today s challenges If you have been specializing in manufacturing or shop floor functions it is now the time to move yourself to a managerial position you need to see things from a broader MBA style perspective To succeed in the SMR exam you need to get yourself truly familiar with the most important information by going through sufficiently focused revision This is where we fill the gap you may think of our product as the unofficial supplement to the regular training class or you may view it as a standalone module with a focus on building up your exam readiness As an

effective learning aid implemented in the format of study notes the ExamFOCUS Study Notes package is designed to present information in an easy to understand conversational format Notes are well written technically accurate and completely representative of the key information covered by the exam

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CPIM SMR Certification Exam ExamFOCUS Study Notes and Review Questions 2015 ExamREVIEW,2014-12-26 SMR is the final module to take Is it tough Well in a

sense yes It is tough because there is no fixed answer to the test questions You are asked to choose the best possible answer among all potentially OK answers Also most questions are long and with complicated scenarios to confuse you To pick up the politically correct answers you have to use your business sense to make judgment on a case by case basis I would say SMR is an advanced scenario format BSCM SMR is all about supply side management at a higher global and strategic level What is serious supply management all about Accenture has developed seven principles of supply chain management 1 Segment customers based on their service needs 2 Design the logistics network based on service requirements 3 Listen to the signals of market demand and plan accordingly 4 Differentiate products based on actual consumer demand 5 Strategically manage the sources of supply 6 Develop a supply chain wide technology strategy 7 Adopt measures that apply to every link in the supply chain Because of advances in manufacturing and distribution the cost of developing new products and services is dropping and time to market is speeding up This has resulted in increasing customer demands local and global competition and increased pressure on the supply chain To stay competitive companies must reinvent themselves so that the supply chain sourcing and procurement production scheduling order fulfillment inventory management and customer care is no longer a cost based back office exercise but rather a flexible operation designed to effectively address today s challenges If you have been specializing in manufacturing or shop floor functions it is now the time to move yourself to a managerial position you need to see things from a broader MBA style perspective

Cpim Part 2 Module 1 Certification Exam Examfocus

Study Notes & Review Questions 2018/19 Examreview,2018-03-12 SMR was the final module to take in the past Now it becomes module 1 of the new part 2 exam Is it tough Well in a sense yes It is tough because there is no fixed answer to the test questions You are asked to choose the best possible answer among all potentially OK answers Also most questions are long and with complicated scenarios to confuse you To pick up the politically correct answers you have to use your business sense to make judgment on a case by case basis SMR is all about supply side management at a higher global and strategic level What is serious supply management all about Accenture has developed seven principles of supply chain management 1 Segment customers based on their service needs 2 Design the logistics network based on service requirements 3 Listen to the signals of market demand and plan accordingly 4 Differentiate products based on actual consumer demand 5 Strategically manage the sources of supply 6 Develop a supply chain wide technology strategy 7 Adopt measures that apply to every link in the supply chain Because of advances in manufacturing and distribution the cost of developing new products and services is dropping and time to market is speeding up This has resulted in increasing customer demands local and global competition and increased pressure on the supply chain To stay competitive companies must reinvent themselves so that the supply chain sourcing and procurement production scheduling order fulfillment inventory management and customer care is no longer a cost based back office exercise but rather a flexible operation designed to effectively address today s challenges If you have been specializing in manufacturing or shop floor functions it is now the time to move yourself

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you need to get yourself truly familiar with the most important information by going through sufficiently focused revision This is where we fill the gap you may think of our product as the unofficial supplement to the regular training class or you may view it as a standalone module with a focus on building up your exam readiness

Cpim Certification Exam Examfocus Study Notes & Review Questions 2018/19 Examreview,2018-03-09 A supply chain is a network of retailers distributors transporters storage facilities and suppliers that participate in the sale delivery and production of a particular product The concept of supply chain often involves backward integration acquiring ownership of one s supply chain in the hope of reducing supplier power and thus reducing input costs The four major functional components are demand planning manufacturing planning and scheduling supply planning transportation planning The reconfigured module 1 BSCM exam covers the basics The exam attempts to test your basic understanding towards supply chain and the various PIM production and inventory management concepts Many people consider this exam as the easiest one To assure exam success you need to read and learn as much as possible Our ExamFOCUS notes provides knowledge material to enhance your exam readiness we help answer those tough questions that cover advanced knowledge and concepts not commonly found in the standard study material Still the coverage of the exam is huge Expecting full and complete coverage of all the knowledge items from a single source is unrealistic You are therefore advised to use this book together with other study resources for the best possible preparation

CPIM ECO Certification Exam ExamFOCUS Study Notes and Review Questions 2013 ExamREVIEW,2012-09-21 The Certified in Production and Inventory Management CPIM certification is essential for professionals involved in Production and inventory management Operations Supply chain management Procurement Materials management Purchasing Note CPIM is about production and inventory management It is NOT about logistics Experience in the field of logistics may not contribute much to exam success Candidates must pass all five exams for the following modules in order to earn the CPIM designation Basics of Supply Chain Management BSCM Master Planning of Resources MPR Detailed Scheduling and Planning DSP Execution and Control of Operations ECO Strategic Management of Resources SMR The CPIM exams have a lot of questions that ask for your best decisions i e how you will tackle a situation in a production environment In fact of the questions you will encounter in the exams a significant portion of them requires that you pick the best possible options These best options are often based on experience and best practices not easily found in the standard exam text books This ExamFOCUS Study Notes build a solid focus while revisiting key examination topics relevant to the fourth CPIM module ECO Whether you are just starting to study cramming at the last minute or simply looking to refresh this could prove to be a lifesaver To succeed in the ECO exam you need to get yourself truly familiar with the most important information by going through sufficiently focused revision This is where we fill the gap you may think of our product as the unofficial supplement to the regular training class or you may view it as a standalone module with a focus on building up your exam readiness As an effective learning aid implemented in the format of study notes the ExamFOCUS

Study Notes package is designed to present information in an easy to understand conversational format Notes are well written technically accurate and completely representative of the key information covered by the exam CPIM MPR and DSP Certification Exams ExamFOCUS Study Notes and Review Questions 2013 ExamREVIEW,2012-09-21 The Certified in Production and Inventory Management CPIM certification is essential for professionals involved in Production and inventory management Operations Supply chain management Procurement Materials management Purchasing Note CPIM is about production and inventory management It is NOT about logistics Experience in the field of logistics may not contribute much to exam success Candidates must pass all five exams for the following modules in order to earn the CPIM designation Basics of Supply Chain Management BSCM Master Planning of Resources MPR Detailed Scheduling and Planning DSP Execution and Control of Operations ECO Strategic Management of Resources SMR The CPIM exams have a lot of questions that ask for your best decisions i e how you will tackle a situation in a production environment In fact of the questions you will encounter in the exams a significant portion of them requires that you pick the best possible options These best options are often based on experience and best practices not easily found in the standard exam text books This ExamFOCUS Study Notes build a solid focus while revisiting key examination topics relevant to the second and third CPIM modules MPR and DSP Whether you are just starting to study cramming at the last minute or simply looking to refresh this could prove to be a lifesaver To succeed in the MPR DSP exams you need to get yourself truly familiar with the most important information by going through sufficiently focused revision This is where we fill the gap you may think of our product as the unofficial supplement to the regular training class or you may view it as a standalone module with a focus on building up your exam readiness As an effective learning aid implemented in the format of study notes the ExamFOCUS Study Notes package is designed to present information in an easy to understand conversational format Notes are well written technically accurate and completely representative of the key information covered by the exam **CPIM** Brian Willcox,1989 *CPIM Certified in Planning and Inventory Management Exam Prep* Piers Reyes,2025-08-24 Have you ever wondered what separates successful supply chains from those that struggle to meet demand and control costs In today s competitive global market mastering supply chain and inventory management is no longer optional it is essential This comprehensive CPIM Certified in Planning and Inventory Management study guide provides aspiring supply chain professionals with the knowledge tools and strategies needed to excel in both Part 1 and Part 2 of the APICS CPIM exams while building practical real world expertise This guide covers the full spectrum of supply chain and operations management including demand management forecasting material requirements planning MRP capacity planning production activity control and inventory management Each chapter is designed to be clear concise and exam friendly offering practical examples step by step explanations and actionable insights Readers will learn how to implement sales and operations planning S OP develop master production schedules apply lot sizing rules and optimize resources for maximum efficiency Beyond core concepts the book explores procurement

strategies supplier relationship management logistics distribution quality management and the strategic use of technology in supply chains It emphasizes continuous improvement through Lean Kaizen and Six Sigma while covering sustainability risk management and the integration of KPIs and performance metrics to monitor and enhance operations Designed for both exam preparation and professional growth this CPIM study guide bridges the gap between theory and practice It equips students managers and aspiring supply chain professionals with the skills to reduce costs improve customer service streamline operations and make data driven decisions aligned with business strategy With APICS aligned content practical applications and clear organization this guide not only prepares readers for the CPIM exams but also empowers them to advance their careers Whether you are aiming to achieve certification enhance your supply chain knowledge or optimize your organization s inventory and operations this book provides the essential tools and insights to succeed Transform your approach to planning and inventory management master key supply chain concepts and gain the confidence to excel in your CPIM certification and professional journey with this complete exam focused guide [Cpim Bscm and Cscp Certification Exams Examfocus Study Notes & Review Questions 2014 Examreview,2013-10-20](#) The Certified in Production and Inventory Management CPIM certification is essential for professionals involved in Production and inventory management Operations Supply chain management Procurement Materials management Purchasing Candidates must pass all five exams for the following modules in order to earn the CPIM designation Basics of Supply Chain Management BSCM Master Planning of Resources MPR Detailed Scheduling and Planning DSP Execution and Control of Operations ECO Strategic Management of Resources SMR The Certified Supply Chain Professional CSCP certification is essential for professionals involved in the areas of supplier and customer relations international trade the use of information technology to enable the supply chain and physical logistics Candidates must pass a 4 hour exam in order to earn the CSCP designation The major topics covered included Supply Chain Management Fundamentals Building Competitive Operations Planning and Logistics Managing Customer and Supplier Relationships Using Information Technology to Enable Supply Chain Management Officially CPIM focuses primarily on manufacturing and provides an in depth view of materials management master scheduling production planning forecasting and quality improvement within an organization while CSCP takes a broader view to encompass all steps throughout the supply chain In reality the CSCP exam and the BSCM exam share a lot of common topics on SCM It is therefore beneficial for you to study both at the same time This ExamFOCUS Study Notes build a solid focus while revisiting key examination topics relevant to the CSCP exam and the first CPIM module BSCM Whether you are just starting to study cramming at the last minute or simply looking to refresh this could prove to be a lifesaver To succeed in the CSCP BSCM exams you need to get yourself truly familiar with the most important information by going through sufficiently focused revision This is where we fill the gap you may think of our product as the unofficial supplement to the regular training class or you may view it as a standalone module with a focus on building up your exam readiness *Cpim Part 2 Module 4*

Certification Exam Examfocus Study Notes & Review Questions 2018/19 Examreview,2018-03-13 The CPIM certification program has been reconfigured ECO becomes the part 2 exam module 4 This product covers the ECO module which emphasizes shop floor level operations Controlling production activity on the shop floor is essential to a company s productivity Better scheduling dispatching and tracking of work orders through the shop can improve that productivity dramatically CPIM All-In-One Exam Guide F. Robert Jacobs,Greg DeYong,2016-07-01 Cowritten by an architect of the CPIM exam and the APICS Operations Management Body of Knowledge OMBOK this is a complete study guide for all five Certified in Production and Inventory Management exams CPIM All In One Exam Guide covers all five of the challenging exams required to achieve the Certified in Production and Inventory Management credential The book will help you prepare for the American Production and Inventory Control Society s APICS CPIM exam The current test structure consists of Basics of Supply Chain Management entry exam Master Planning of Resources focused knowledge exam Detailed Scheduling and Planning focused knowledge exam Execution and Control of Operations focused knowledge exam Strategic Management of Resources integrative exam This comprehensive authoritative exam guide includes sample tests test taking strategies step by step examples and much more Coauthor Greg DeYong will be taking the exams while preparing the book and will share his experiences and recommendations so you will have a strategic advantage on exam day Expands the relevant sections of the OMBOK to include detailed explanations study aids step by step examples and sample problems Offers test taking strategies from insiders special CPIM vocabulary and sample tests Includes a diagnostic test that allows you to evaluate your own specific strengths and weaknesses prior to preparing for the exam Both authors have been instrumental in writing questions for the CPIM exam Jacobs also formulated some of the ideas on the APICS OMBOK Additional exams available online

CPIM BSCM and CSCP Certification Exams ExamFOCUS Study Notes and Review Questions 2013

ExamREVIEW,2012-09-21 The Certified in Production and Inventory Management CPIM certification is essential for professionals involved in Production and inventory management Operations Supply chain management Procurement Materials management Purchasing Candidates must pass all five exams for the following modules in order to earn the CPIM designation Basics of Supply Chain Management BSCM Master Planning of Resources MPR Detailed Scheduling and Planning DSP Execution and Control of Operations ECO Strategic Management of Resources SMR The Certified Supply Chain Professional CSCP certification is essential for professionals involved in the areas of supplier and customer relations international trade the use of information technology to enable the supply chain and physical logistics Candidates must pass a 4 hour exam in order to earn the CSCP designation The major topics covered included Supply Chain Management Fundamentals Building Competitive Operations Planning and Logistics Managing Customer and Supplier Relationships Using Information Technology to Enable Supply Chain Management Officially CPIM focuses primarily on manufacturing and provides an in depth view of materials management master scheduling production planning forecasting and quality

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Cpim Module 2 & 3 Certification Exams Examfocus Study Notes & Review Questions 2018/19 Examreview,Createspace Independent Pub,2018-03-10 This product covers the CPIM part 2 module 2 and 3 formerly MPR and DSP respectively We combine these modules because there are too many overlapping areas We recommend that you study both together To succeed in these exams you need to get yourself truly familiar with the most important information by going through sufficiently focused revision This is where we fill the gap you may think of our product as the unofficial supplement to the regular training class or you may view it as a standalone module with a focus on building up your exam readiness

Unofficial Practice Questions and Answers for the APICS V7.0 CPIM Part 1 Exam Mike

Yu,Examreview,2022-10-04 To earn your CPIM designation you must pass two CPIM exams This book covers the first exam which addresses Domain 1 Supply Chain Overview Domain 2 Fundamentals of Demand Management Domain 3 Plan Supply Domain 4 Execute Supply Plan Domain 5 Inventory Management Domain 6 Continuous Improvement Quality Management and Technologies We create these self practice test questions referencing the concepts and principles currently valid in the exam Each question comes with an answer and a short explanation which aids you in seeking further study information For purpose of exam readiness drilling this product includes questions that have varying numbers of choices Some have 2 while some have 5 or 6 We want to make sure these questions are tough enough to really test your readiness and draw your focus to the weak areas Think of these as challenges presented to you so to assess your comprehension of the subject matters The goal is to reinforce learning to validate successful transference of knowledge and to identify areas of weakness that require remediation The questions are NOT designed to simulate actual exam questions realistic or actual questions that are for cheating purpose are not available in any of our products *CPIM BSCM Certification Exam ExamFOCUS Study Notes and Review Questions 2015* ExamREVIEW,2014-12-25 A supply chain is a network of retailers distributors transporters storage facilities and suppliers that participate in the sale delivery and production of a particular product The concept of supply chain

often involves backward integration acquiring ownership of one's supply chain in the hope of reducing supplier power and thus reducing input costs The four major functional components are demand planning manufacturing planning and scheduling supply planning transportation planning The module 1 exam covers only the basics The exam attempts to test your basic understanding towards supply chain and the various PIM production and inventory management concepts Many people consider module 1 as the easiest module among the five In module 2 3 and 4 you will frequently see topics from module 1 as these modules tend to overlap heavily It is therefore highly recommended that you read the material for module 1 while preparing for the other modules

Delve into the emotional tapestry woven by Emotional Journey with in Dive into the Emotion of **Apics Cpim Study Notes Smr** . This ebook, available for download in a PDF format (*), is more than just words on a page; it's a journey of connection and profound emotion. Immerse yourself in narratives that tug at your heartstrings. Download now to experience the pulse of each page and let your emotions run wild.

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