

Multiple Choice Questions CHAPTER 7

56. When confronted with a choice, people with strong prior beliefs tend to make their decisions based on their beliefs even if their beliefs are false. This is known as ____.
- A. prior-hypothesis bias
 - B. narrow-minded perception
 - C. tunnel vision bias
 - D. the curse of knowledge
 - E. single-vision stereotyping
57. A choice made from among available alternatives is a ____.
- A. decision
 - B. plan
 - C. goal
 - D. consensus
 - E. value statement
58. George, a longtime hotel manager, was meeting with Sally, a new manager, and telling her about a recent decision related to whether or not to fire a front desk employee who has had customer service issues. George discussed the four stages of the decision process. He said, "I first identified the problem, and then, I gathered alternative solutions. I then evaluated each choice and selected a solution. I then implemented my decision to add training. Finally, I followed up with an evaluation of what I set in place." With this decision, George is using the _____.
- A. employee relations model
 - B. focused decision-making model
 - C. interpersonal-decision agenda

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Arshad Iqbal



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