



Estrategia Competitiva

Estrategia Competitiva

Michael E. Porter



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Estrategia. De la visión a la acción. Juan Carrión Maroto, 2007-06-29 Entender la empresa desde un enfoque de dirección general es imprescindible no sólo para los directivos de primer nivel sino también para aquellos directivos funcionales que quieren comprender en profundidad las interrelaciones que se producen dentro de las organizaciones

Estrategia competitiva Juan Carrión Maroto, 2010-04-26 En esta nota técnica pasamos a estudiar las denominadas estrategias competitivas o de negocio Empezaremos analizando el concepto de ventaja competitiva antes de presentar las estrategias genéricas liderazgo en costes diferenciación de productos y segmentación de mercados Posteriormente analizaremos las disciplinas de valor y el Reloj Estratégico para finalizar analizando las estrategias basadas en la velocidad y la relación entre el ciclo de vida del sector y la estrategia INDICE Introducción Estrategia y ventaja competitiva Creando ventajas competitivas Liderazgo en costes en busca de la eficiencia Diferenciación de producto en busca del valor La especialización en busca del foco Es compatible el liderazgo en costes con la diferenciación Las disciplinas de valor El reloj estratégico Estrategias basadas en la velocidad El ciclo de vida del sector y la estrategia *Estrategias de marketing. Un enfoque basado en el proceso de dirección* José Luis Munuera Alemán, Ana Isabel Rodríguez Escudero, 2007-09-21 Un extenso compendio de los principales conceptos teóricos relativos al análisis del mercado las estrategias de marketing su planificación y ejecución complementado con nueve casos prácticos de empresas que operan en el mercado español La novedad de esta obra estriba en que el estudiante puede constatar que los conceptos teóricos que aparecen explicados tienen un claro exponente real reflejado en los casos que se incluyen Casos sobre la situación del mercado y las estrategias de nueve empresas que operan actualmente en el mercado español Empresas que se han seleccionado apostando por contemplar situaciones de uso y consumo de cualquier ciudadano en su vida ordinaria Estrategias competitivas de TELECINCO El sólido liderazgo de DANONE en el mercado de los derivados lácteos CAMPOFR O consolidación nacional y reconversión internacional NH Hoteles una apuesta por el crecimiento Como el nuevo iPod ayudó al resurgir de APPLE La importancia del marketing en LOTERAS Y APUESTAS DEL ESTADO BENETTON y la búsqueda de la competitividad internacional SEUR Una visión del mercado y sus competidores y Posicionamiento del BALNEARIO DE ARCHENA Además los autores han elaborado un manual para el profesor en el que recogen un conjunto amplio de materiales que facilitarán su labor docente Marketing competitivo John O'Shaughnessy, 1991 INDICE La naturaleza del marketing Nivel estratégico de la planificación de marketing Planificación de marketing y formulación de estrategias Por qué compran los consumidores como eligen y que influye en ellos Mercados segmentación y posicionamiento Estrategias competitivas La información la investigación de mercados y la gerencia de marketing Gestión del producto necesidades y políticas Estrategias del producto y desarrollo de productos nuevos Comunicación persuasiva El presupuesto y la evaluación de la publicidad Gestión de ventas Precios Estrategias de los canales de distribución etc **Conozca el nuevo marketing** José Luis Belío Galindo, 2007-07-13 **Fiscalidad de los precios de**

transferencia Rafael Cosín Ochaita,2007 Incluye las novedades de la Ley 36 2006 sobre Prevención del Fraude Fiscal

Iniciativa social como estrategia competitiva Henry Gómez-Samper,Carolina Luis-Bassa,2005 Fundamentos de Administracion Stephen P. Robbins,David A. DeCenzo,2009-09-14 Big to small Fermín Ezquer Matallana,José Manuel Castellano Delgado,2010-08-13 B2S acr nimo acudo por los autores de la expresión Big to Small replicando a las denominaciones con las que se conocen los distintos modelos de negocio de comercio electrónico presenta la forma de trasladar las estrategias conceptos y actuaciones más novedosas y actuales implementadas por las grandes empresas con la colaboración de empresas de consultoría de primera línea al mundo de las empresas medianas y de las pequeñas con potencial de desarrollo mypes **Sesión de trabajo sobre una visión de estrategia competitiva para Honduras** ,2002 El proceso Estratégico Henry Mintzberg,James Brian Quinn,John Voyer,1997 Los autores analizan el concepto de estrategia y los diversos modelos de los que se dispone para formular la estrategia la estructura los sistemas la cultura y el poder y como todo ello se combina para ajustarse a contextos específicos para poder llevarla a cabo *Ser competitivo* Michael E. Porter,2017-09-26 La presente edición actualizada y aumentada incluye nuevos artículos del autor así como innovadoras aportaciones sobre la competencia en el ámbito de la sanidad responsabilidad social corporativa antropología y liderazgo Porter vuelve a casar teoría y práctica con gran maestría de modo que empresas instituciones e incluso países encuentren su camino para ser competitivos **Estrategia Competitiva** Michael E. Porter,2015-11-24 Pocos libros están destinados a convertirse en clásicos y este es uno de ellos Estrategia competitiva ofrece un conjunto completo de modelos analíticos que permiten estudiar la industria en su conjunto y pronosticar su evolución entender a los competidores y su situación y traducir el análisis en la estrategia competitiva de una compañía Con más de 50 reimpressiones traducido a 19 idiomas y en esta nueva edición reformada en español este libro examina la forma en que una empresa compete con mayor eficacia y fortalece su posición en el mercado Estrategia competitiva ha transformado la teoría la práctica y la enseñanza de la estrategia empresarial en todo el mundo Más de un millón de directivos en grandes y pequeñas empresas analistas de inversión consultores estudiantes y académicos en todo el mundo han interiorizado las ideas de Porter y las han aplicado para evaluar diversas industrias entender a los competidores y elegir una posición competitiva con una rentabilidad superior **Marketer's Toolkit** Harvard Business School,2006 This text shows readers how to target high potential customer segments size up competitors allocate marketing resources wisely develop and execute effective marketing plans Back cover **Nuevas estrategias competitivas en la industria farmacéutica argentina y reconocimiento de la propiedad intelectual** Mónica Panadeiros,2002 Siderurgia latinoamericana ,1992 **Estrategias competitivas para las empresas exportadoras de aguacate** Joel Bonales Valencia,Mario Sánchez Silva,2006 **Estrategia para la empresa en América Latina** Antonio Francés,2001 *Expansión* ,2002 Cultivos y tecnologías agrícolas alternativas para Yucatán ,1997

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