

# The Ultimate Guide to Financial Modeling Best Practices

## Introduction

Like many computer programmers, people who build financial models can get quite opinionated about the “right way” to do it.

In fact, there is surprisingly little consistency across Wall Street around the structure of financial models. One reason is that models can vary widely in purpose. For example, if your task was to build a [discounted cash flow \(DCF\) model](#) to be used in a [preliminary pitch book](#) as a valuation for one of 5 potential acquisition targets, it would likely be a waste of time to build a highly complex and feature-rich model. The time required to build a super complex DCF model isn't justified given the model's purpose.

On the other hand, a leveraged finance model used to make thousands of loan approval decisions for a variety of loan types under a variety of scenarios necessitates a great deal of complexity.

Understanding the purpose of the model is key to determining its optimal structure. There are two primary determinants of a model's ideal structure: **granularity** and **flexibility**. Let's consider the following 5 common financial models:

Model	Purpose	Granularity	Flexibility
<b>One page DCF</b>	Used in a buy side pitch book to provide a valuation range for one of several potential acquisition targets.	Low. Ball-park valuation range is sufficient. Small. Entire analysis can fit on one worksheet < 300 rows.	Low. Not reusable without structural modifications. Will be used in a specific pitch and circulated between just 1-3 deal team members.
<b>Fully Integrated DCF</b>	Used to value target company in a fairness opinion presented to the acquiring company board of directors.	Medium.	Low. Not reusable without structural modifications. Will be tailored for use in the fairness opinion and circulated between deal time members.
<b>Comps model template</b>	Used as the standard model by the entire industrial team at a bulge bracket bank.	Medium.	High. Reusable without structural modifications. A template to be used for a variety of pitches and deals by many analysts and associates, possibly other stakeholders. Will be used by people with varying levels of Excel skill.
<b>Restructuring model</b>	Built specifically for a multinational corporation to stress test the impact of selling 1 or more businesses as part of a restructuring advisory engagement.	High.	Medium. Some re-usability but not quite a template. Will be used by both the deal team and counterparts at the client firm.
<b>Leveraged finance model</b>	Used in the loan approval process to analyze loan performance under various operating scenarios and credit events.	High.	High. Reusable without structural modifications. A template to be used group wide.

## Financial model granularity

A critical determinant of the model's structure is **granularity**. Granularity refers to how detailed a model needs to be. For example, imagine you are tasked with performing an LBO analysis for Disney. If the purpose is to provide a back-of-the-envelope floor valuation range to be used in a preliminary pitch book, it might be perfectly appropriate to perform a “high level” LBO analysis, using consolidated data and making very simple assumptions for financing.

If, however, your model is a key decision making tool for financing requirements in a potential recapitalization of Disney, a far higher degree of accuracy is incredibly important. The differences in these two examples might involve things like:

# Oxford Guide To Financial Modeling

**AN Whitehead**



## **Oxford Guide To Financial Modeling:**

**The Oxford Guide to Financial Modeling** Thomas S. Y. Ho, Sang-bin Yi, 2004 The essential premise of this book is that theory and practice are equally important in describing financial modeling In it the authors try to strike a balance in their discussions between theories that provide foundations for financial models and the institutional details that provide the context for applications of the models The book presents the financial models of stock and bond options exotic options investment grade and high yield bonds convertible bonds mortgage backed securities liabilities of financial institutions the business model and the corporate model It also describes the applications of the models to corporate finance Furthermore it relates the models to financial statements risk management for an enterprise and asset liability management with illiquid instruments The financial models are progressively presented from option pricing in the securities markets to firm valuation in corporate finance following a format to emphasize the three aspects of a model the set of assumptions the model specification and the model applications Generally financial modeling books segment the world of finance as investments financial institutions corporate finance and securities analysis and in so doing they rarely emphasize the relationships between the subjects This unique book successfully ties the thought processes and applications of the financial models together and describes them as one process that provides business solutions Created as a companion website to the book readers can visit [www.thomasho.com](http://www.thomasho.com) to gain deeper understanding of the book's financial models Interested readers can build and test the models described in the book using Excel and they can submit their models to the site Readers can also use the site's forum to discuss the models and can browse server based models to gain insights into the applications of the models For those using the book in meetings or class settings the site provides Power Point descriptions of the chapters Students can use available question banks on the chapters for studying

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*Financial Modelling in Practice* Michael Rees, 2011-11-09 Financial Modelling in Practice A Concise Guide for Intermediate and Advanced Level is a practical comprehensive and in depth guide to financial modelling designed to cover the modelling issues that are relevant to facilitate the construction of robust and readily understandable models Based on the authors extensive experience of building models in business and finance and of training others how to

do so this book starts with a review of Excel functions that are generally most relevant for building intermediate and advanced level models such as Lookup functions database and statistical functions and so on It then discusses the principles involved in designing structuring and building relevant accurate and readily understandable models including the use of sensitivity analysis techniques before covering key application areas such as the modelling of financial statements of cash flow valuation risk analysis options and real options Finally the topic of financial modelling using VBA is treated Practical examples are used throughout and model examples are included in the attached CD ROM Aimed at intermediate and advanced level modellers in Excel who wish to extend and consolidate their knowledge this book is focused practical and application driven facilitating knowledge to build or audit a much wider range of financial models Note CD ROM DVD and other supplementary materials are not included as part of eBook file

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