

CASE STUDY: CISCO

Helping Cisco understand the U.S. Social Incubation landscape



In 2015, UBI Global developed a social benchmark in partnership with Cisco Corporate Affairs. The main goal of this benchmark was to better understand and measure the success of social incubators using over 40 key performance indicators (KPIs) to evaluate success factors such as the value generated for the participating startups as well as the economic and social impact.

PROJECT NEEDS

Cisco Corporate Affairs is committed to creating long-term impact globally. Part of that endeavor revolves around entrepreneurship support, skill development and job creation. As the number of social incubation programs increased in the global incubation sector, Cisco recognized the need to help programs improve and help others start. With that in mind, Cisco reached out to UBI Global, a thought leader in performance analysis of business incubation around the world, with these 3 aims specifically for the US:

- 1 MAP THE SOCIAL INCUBATION ECOSYSTEMS IN THE U.S.** – UBI Global would present a social incubation landscape: number of social incubators in the U.S., their focus and structure
- 2 IDENTIFY THE TOP PERFORMING SOCIAL INCUBATORS** – UBI Global would analyze data collected from key social incubators and assess their performance to identify the top social incubators
- 3 HIGHLIGHT THE TOP SOCIAL INCUBATORS AND THEIR BEST PRACTICES.** – Highlight the top incubators at the Social Capital Markets Conference 2015 and share their best practices & knowledge

WHY BENCHMARK?

UBI Global is thought leader in performance analysis of business incubation around the world. We help business incubators and business accelerators become more efficient and competitive through a comprehensive benchmark

Benchmarking can help understand best practices across social incubators and, in turn, incite them to improve and create more jobs. Establishing a benchmark also enables the surfacing and sharing of data-driven best practices in order to catalyze a network of incubators for social innovation.



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