

BUILDING A SUCCESSFUL CONSTRUCTION COMPANY

THE PRACTICAL GUIDE



Paul Netscher

Building A Successful Construction Company The Practical Guide

Paul Netscher



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Building a Successful Construction Company Paul Netscher, 2014-08-08 How you can make your construction company more profitable A must read before you price your next project Many construction companies fail despite the hard work and knowledge of their managers and owners Some companies even start well earning good profits building successful projects and the company grows only for it all to come crashing down often leaving a mountain of debts behind So why do construction companies fail Is it due to bad luck This book explores important aspects of managing a construction company that impact its success and profitability Obviously managers should have an understanding of running a business as well as the appropriate technical skills But it s usually more than this The chapters in this book focus on the importance of selecting the right project how to find projects tendering correctly winning the project delivering the project avoiding unnecessary costs increasing revenue financial and contractual controls managing the company the importance of good people growing the company and ensuring the company has a good reputation The chapters are set out in an easy to read format filled with practical tips which provide a step by step guide to growing profits remaining profitable and running a successful construction company

Successful Construction Project Management Paul Netscher, 2014 This book bridges the gap between the theoretical and practical and includes chapters on planning the project starting it scheduling running the projects completing it people materials equipment quality safety subcontractors contractual and financial These chapters are broken into multiple sections providing a step by step guide to successfully managing a construction project and including what not to do to avoid costly mistakes

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A Practical Guide to Successful Construction Projects Arent van Wassenauer, 2017-04-21 Written by experienced and innovative projects lawyer Arent van Wassenauer this book explains what the critical success factors are for construction projects to be completed on time within everyone's budget to the right quality with all stakeholders satisfied and without disputes In so doing van Wassenauer discusses how such projects could be structured tendered for executed and completed and what legal and non legal mechanisms are available to achieve success in construction projects Using examples of real projects A Practical Guide to Successful Construction Projects provides tools for those in leading and managerial positions within the construction industry to change where necessary their usual operational methods into methods which are aimed at achieving project success

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