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better teams read these 10 articles We've combed through hundreds of articles in the Harvard Business Review archive and selected the most important ones to help you assemble and steer teams that get results Leading experts such as Jon Katzenbach Teresa Amabile and Tamara Erickson provide the insights and advice you need to Boost team performance through mutual accountability Motivate large diverse groups to tackle complex projects Increase your teams emotional intelligence Prevent decision deadlock Extract results from a bunch of touchy superstars Fight constructively with top management colleagues

[HBR's 10 Must Reads on Leadership, Vol. 2 \(with bonus article "The Focused Leader" By Daniel Goleman\)](#) Harvard Business Review, Daniel Goleman, Michael D. Watkins, Herminia Ibarra, Michael E. Porter, 2020-03-24 Stay on top of your leadership game Leadership isn't something you're born with or gifted as a reward for an abundance of charisma true leadership stems from core skills that can be learned Get more of the leadership ideas you want from the authors you trust with HBR's 10 Must Reads on Leadership Vol 2 We've combed through hundreds of Harvard Business Review articles and selected the most important ones to help you maximize your own and your organization's performance With insights from leading experts including Michael D Watkins Herminia Ibarra and Michael E Porter this book will inspire you to Identify areas for personal growth Build trust with and among your employees Develop a more dynamic and sophisticated communication style Try out different leadership styles and behaviors to find the right approach for you and your organization Transform yourself from a problem solver to an agenda setter Harness the power of connections Become an adaptive and strategic leader This collection of articles includes Leadership Is a Conversation by Boris Groysberg and Michael Slind How Managers Become Leaders The Seven Seismic Shifts of Perspective and Responsibility by Michael D Watkins Strategic Leadership The Essential Skills by Paul J H Schoemaker Steve Krupp and Samantha Howland The Authenticity Paradox by Herminia Ibarra Both And Leadership by Wendy K Smith Marianne W Lewis and Michael L Tushman Are You a Collaborative Leader by Herminia Ibarra and Morten T Hansen Cross Silo Leadership by Tiziana Casciaro Amy C Edmondson and Sujin Jang How CEOs Manage Time by Michael E Porter and Nitin Nohria The Best Leaders Are Great Teachers by Sydney Finkelstein Nimble Leadership by Deborah Ancona Elaine Backman and Kate Isaacs and The Focused Leader by Daniel Goleman

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address constructive criticism Defeat indecisiveness with clear accountability **HBR Guide to Collaborative Teams (HBR Guide Series)** Harvard Business Review,2021-08-03 Break down the barriers to effective collaboration For cross functional projects to work you need to bring together diverse ideas and resources from across your organization But office politics conflicting objectives and lack of clear authority can get in the way The HBR Guide to Collaborative Teams provides practical tips and advice to help you collaborate more effectively Whether you re leading your own direct reports or building a talented group from disparate parts of your organization you ll discover how to align others goals and skills so you can solve problems as a team and deliver great results You ll learn to Develop a shared purpose Bust departmental silos Lead employees who don t report to you Overcome conflict and turf wars Prevent collaborative overload and fatigue Use the right tools for virtual information sharing Arm yourself with the advice you need to succeed on the job with the most trusted brand in business Packed with how to essentials from leading experts the HBR Guides provide smart answers to your most pressing work challenges [HBR's 10 Must Reads for Sales and Marketing Collection \(5 Books\)](#) Harvard Business Review,2020-05-26 Stop pushing products Start empowering your salespeople cultivating relationships with the right customers In today s economy companies are fighting tooth and nail for their customers attention Hyper informed buyers with more options are making purchasing decisions faster than ever How can you optimize your marketing operations and sales teams and so your offerings can get through and rise to the top HBR s 10 Must Reads for Sales and Marketing Collection offers the ideas and strategies to help you get there Included in this set are HBR s 10 Must Reads on Sales HBR s 10 Must Reads on Strategic Marketing HBR s 10 Must Reads on Communication HBR s 10 Must Reads on Negotiation and HBR s 10 Must Reads on Public Speaking and Presenting This compilation offers insights from world class experts on the topics including enhancing the joint performance of sales and marketing motivating your sales force getting a clear view of your brand s strengths and weaknesses setting the stage for a successful negotiation and communicating with clarity and impact It includes fifty articles selected by HBR s editors from renowned thought leaders such as Andris Zoltners Theodore Levitt and Deborah Tannen and features the indispensable article How to Give a Killer Presentation by Chris Anderson It s time to establish sustain and extend your next groundbreaking sales and marketing initiative HBR s 10 Must Reads for Sales and Marketing Collection will lead you there HBR s 10 Must Reads paperback series is the definitive collection of books for new and experienced leaders alike Leaders looking for the inspiration that big ideas provide both to accelerate their own growth and that of their companies should look no further HBR s 10 Must Reads series focuses on the core topics that every ambitious manager needs to know leadership strategy change managing people and managing yourself Harvard Business Review has sorted through hundreds of articles and selected only the most essential reading on each topic Each title includes timeless advice that will be relevant regardless of an ever changing business environment [HBR's 10 Must Reads on Leadership 2-Volume Collection](#) Harvard Business Review,2020-04-07 If you read nothing else on leadership read these

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**HBR's 10 Must Reads on Boards (with bonus article "What Makes Great Boards Great" by Jeffrey A. Sonnenfeld)** Harvard Business Review, Jeffrey A. Sonnenfeld, Linda A. Hill, Robert S.

Kaplan, Ram Charan, 2020-07-07 Keep shareholders happy and manage for the long term Earning a board seat is a rite of passage But directors must juggle many responsibilities from steering company strategy managing risk and appointing leaders to setting the right incentives meeting shareholder expectations and dealing with activist investors How do you balance it all If you read nothing else on boards read these 10 articles by experts in the field We've combed through hundreds of articles in the Harvard Business Review archive and selected the most important ones to help you set your board up for success This book will inspire you to Ensure you have directors who can meet company goals Establish a robust succession planning process Encourage the risk taking that will generate breakthrough innovation Prioritize the health of the enterprise without neglecting shareholders Provide the critical support a new CEO needs to succeed Ignite nonprofit board members by engaging them in work that matters Take on the world's toughest economic social and environmental problems This collection of articles includes What Makes Great Boards Great by Jeffrey A Sonnenfeld Building Better Boards by David A Nadler The Error at the Heart of Corporate Leadership by Joseph L Bower and Lynn S Paine The New Work of the Nonprofit Board by Barbara E Taylor Richard P Chait and Thomas P Holland Dysfunction in the Boardroom by Boris Groysberg and Deborah Bell The Board's New Innovation Imperative by Linda A Hill and George Davis Managing Risks A New Framework by Robert S Kaplan and Anette Mikes Ending the CEO Succession Crisis by Ram Charan Comp Targets That Work by Radhakrishnan Gopalan John Horn and Todd Milbourn and Sustainability in the Boardroom by Lynn S Paine HBR's 10 Must Reads paperback series is the definitive collection of books for new and experienced leaders alike Leaders looking for the inspiration that big ideas provide both to accelerate their own growth and that of their companies should look no further HBR's 10 Must Reads series focuses on the core topics that every ambitious manager needs to know leadership strategy change managing people and managing yourself Harvard Business Review has sorted through hundreds of articles and selected only the most essential reading on each topic Each title includes timeless advice that will be relevant regardless of an ever changing business environment Harvard Business Review Leadership Library: The Executive Collection (12 Books) Harvard Business Review, Michael D. Watkins, Clayton M. Christensen, Kenneth L. Kraemer, Michael E. Porter, 2015-10-13 The Harvard Business Review Leadership Library offers the most important leadership ideas from authors such as Michael D Watkins Clayton M Christensen Michael E Porter and John P Kotter to name just a few This must have digital collection includes The First 90 Days Updated and Expanded Blue Ocean Strategy Expanded Edition The Innovator's Dilemma Leading Change With a New Preface by the Author On Competition Playing to Win Remember Who You Are HBR's 10 Must Reads on Leadership HBR's 10 Must Reads on Strategy HBR's 10 Must Reads on Managing Yourself HBR's 10 Must Reads on Managing People and HBR's 10 Must Reads on Emotional Intelligence

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