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Applied Research Methods - Mergers and Acquisitions (M&A) Alexander Berger,2011-07 Research Paper undergraduate from the year 2011 in the subject Business economics Investment and Finance grade 87 % University of Sunderland course Applied Research Methods for Business and Management language English abstract Throughout the last decades mergers and acquisitions M A are achieving increasing importance in the corporate world There are many motives such as to increase the market power and competitive advantage to reduce dependence on suppliers to gain fast access to new market etc why managers adopting an acquisitions strategy Nevertheless many M As have been unsuccessful in the past due to incompetent managers poor ethics inadequate analysis prior the deal and diversification away from the core business of the company Therefore a careful industry target company and product portfolio analysis must be made before the deal The literature provides different frameworks and analytical tools that can be used in the M A process in order to avoid typical risks However because of the uniqueness of each M A deal it is important to gain further insights in these transactions in order to provide an appropriate guideline on how to select an optimal M A target

Deals from Hell Robert F. Bruner,2015-09-28 A detailed look at the worst M A deals ever and the lessons learned from them It s common knowledge that about half of all merger and acquisition M A transactions destroy value for the buyer s shareholders and about three quarters fall short of the expectations prevailing at the time the deal is announced In Deals from Hell Robert Bruner one of the foremost thinkers and educators in this field uncovers the real reasons for these mishaps by taking a closer look at twelve specific instances of M A failure Through these real world examples he shows readers what went wrong and why and converts these examples into cautionary tales for executives who need to know how they can successfully navigate their own M A deals These page turning business narratives in M A failure provide much needed guidance in this area of business By addressing the key factors to M A success and failure this comprehensive guide illustrates the best ways to analyze design and implement M A deals Filled with in depth insights expert advice and valuable lessons gleaned from other M A transactions Deals from Hell helps readers avoid the common pitfalls associated with this field and presents them with a clear framework for thinking about how to make any M A transaction a success

Applied Value Investing, Chapter | - 2 Base-Case Value and the Sears Acquisition Jr. Calandro, Joseph,2009-07-24 This chapter comes from Applied Value Investing which unlike other value investing books that introduce a new variation on the value investing theme instead adopts the modern Graham and Dodd approach and applies it in a variety of unique and practical ways You will learn innovative new ways of applying a value investing approach to mergers and acquisitions M A and

alternative investing This in depth guide uses detailed case studies demonstrating how Graham and Dodd insights can be used in a macro investing framework and applied to the emerging area of super catastrophe valuation Defense Strategies Against Hostile Takeovers Jan Steinbächer,2007-09 Bachelor Thesis from the year 2007 in the subject Business economics Miscellaneous grade 94 0 % International University of Monaco 65 entries in the bibliography language English abstract Objective of this thesis was to identify the trends and developments of country specific defense strategies against hostile takeovers and their determinants Thus it was necessary to analyze which possibilities of corporate defense would actually be feasible in certain countries Defense strategies were subdivided into preventive and ad hoc strategies National characteristics and differentiators were shown and analyzed regarding their suitability as a defense measure Especially in France and Germany the big influential players have been in a process of change banks and governments are pursuing different investment strategies and companies loose their systematic protection The example of Germany illustrates that companies are looking for protective alternatives as old structures like the Rhenish capitalism are breaking up The growth of M France has lifted barriers regarding takeovers both friendly and hostile regarding 11 specific industries at the time being This example illustrates the increasingly protectionist behavior in Europe on a governmental level Corporate Governance generally takes shareholders more and more into consideration regarding the vote on the adoption of defense measures and golden parachutes In the US companies started to diminish golden parachutes as a result of the proposal of activist shareholders In many European countries however there are still enough loopholes to avoid foregone shareholder voting A contrary trend is to be seen in the US where poison pills are diminished on a fast pace In addition shareholders vote increasingly in favor of declassified boards Golden parachutes are still prevalent but not **The Law and Practice of Mergers and Acquisitions in the People's Republic of China** Seung Chong,2007-10-25 In this new book Seung Chong draws together issues in China such as transaction structure and process investment restrictions and merger control and focuses on practical issues such as the representations and warranties that are typically given in an acquisition **Mergers and Acquisitions Strategy for Consolidations: Roll Up, Roll Out and Innovate for Superior Growth and Returns** Norman W. Hoffmann,2012-07-24 THE NEW M President of the American Accounting Association and coauthor of Core Concepts of Consulting for Accountants and Core Concepts of IT Auditing This is a wonderful history with compelling lessons from the great successes of the Trader Publishing and Landmark Communications leadership and business model The reflection on past deals gone wrong helps the reader understand why you do deals how to pursue M Director of Publishing Harvard Business Publishing Company board and author of New Business Ventures and the Entrepreneur Make Your Own Luck and Do Lunch or Be Lunch *Journal of Applied Corporate Finance* ,2009 Journal of Applied Business Research ,1989 Journal of Agricultural and Applied Economics ,1999 **Encyclopedia of Applied Ethics: J-R** ,1998 Applied ethics a subdiscipline of philosophy lends itself to an encyclopedia format because of the many industries and intellectual

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