



# Principles of Marketing

Thirteenth Edition

Philip Kotler  
Gary Armstrong

PEARSON

# Principles Of Marketing 13th Edition Chapter 1

**Paul Reynolds, Geoff Lancaster**



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Management of Marketing Paul Reynolds, Geoff Lancaster, 2005-06-02 The text provides information on the core elements of the subject of marketing without the depth that often surrounds these to ensure that the basic concepts are easily identifiable and accessible Students on MBA courses often do not have time to read a long text as they are studying many subjects therefore they require a good basic guide pitched at the appropriate level to be able to be absorbed quickly but still provide enough of a strategic element to stretch them Written by a successful author team Management of Marketing covers the key topics of the marketing component of an MBA course and provides a good balance of theory and application to ensure both aspects of the core concepts are covered

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Business Essentials Ronald J. Ebert, Ricky W. Griffin, 2000 A concise streamlined edition of Ebert's larger Business volume this extremely successful book provides the essence of business in a brief and affordable format Its compact presentation spans the range of functional areas management marketing operations accounting information systems finance and law clearly demonstrating the interrelationships between them Coverage features the most intriguing and up to date examples case studies Internet exercises SCANS oriented critical thinking exercises new videos part opening World Wide Web vignettes and Crafting Your Business Plan exercises Each chapter contains tables photographs and figures carefully chosen to illustrate in a visually appealing way the points and messages of the chapter For anyone from mailroom to management who seeks to thrive in today's business world

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