



**REAL
ESTATE**

In Real Estate Management

Alain Pinel



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Careers in Real Estate Management Institute of Real Estate Management, 1996 *The Real Estate Management Department* Institute of Real Estate Management, 1958 *Principles of Real Estate Management* James Chesterfield Downs, 1980 *Real Estate Management Strategies & Tactics - How to Lead Agents and Managers to Peak Performance* Alain Pinel, 2021-05-28

Alain has given so much to real estate and real estate professionals fortunate enough to work with him I consider him a mentor of mine His leadership his pure business intelligence his values his insights and his wisdom continue shaping our industry Gino Blefari CEO of HomeServices of America From France to California from journalism to real estate from sales associate to founder executive vice president general manager CEO or president of several of the top companies in the US such has been the professional itinerary of Alain Pinel an American real estate icon in constant search for business excellence In *Real Estate Management Strategies and Tactics* Alain shows managers of all levels from office sales managers to CEOs how to reach top performance and make success more predictable measurable and sustainable A must read for real estate leaders [Your Career in Real Estate Management](#) Institute for Career Research, 2017-05-23

REAL ESTATE MANAGEMENT IS A FASCINATING CAREER It requires a great sense of responsibility patience and understanding of people s needs a strong footing in finance and property law and a substantial knowledge of how many things work from construction equipment to plumbing and air conditioning to elevators and ventilation systems Many people who have chosen this career have done so because of the variety involved and the surprising number of new and unusual challenges that come up on a regular basis It appeals to people who are too restless to sit in an office all day but who also appreciate being able to get back to a desk where they can regroup and get themselves organized for the next challenge Apparently the variety plus the high level of activity keeps real estate and property managers happy as Forbes magazine in a recent study ranked this career as second out of the 20 most satisfying jobs in America Forbes also indicated that these managers have an overall job satisfaction index of 4.7 out of 5 Besides providing an array of fresh challenges a career as a real estate manager offers a good salary range and chances for advancement It is also a career for which substantial growth is seen over the next several years with estimates of thousands of new real estate and property management jobs becoming available over the course of the next decade Some real estate management firms work with one or two of these types of properties while others serve a broad range Whatever the property type real estate managers are charged with making sure the properties they are responsible for have an appealing appearance and are well maintained It is up to them to preserve the property s value whether for renting leasing or resale Real estate managers collect the rent one of the responsibilities that go back to the very origins of the profession They are often also responsible for advertising and showing available properties to potential new tenants and dealing with problems between tenants as well as between the tenant and the landlord It is also their job to evict tenants who either do not pay the rent or who are in violation of rules regarding the use of the property It is a job for people

with strong personalities who also know how to get along with a wide variety of people It requires computer skills the ability to communicate effectively in person and in writing and a willingness to pitch in and get your hands dirty if the situation calls for it This would be especially the case when someone is starting out As an assistant real estate manager you are more likely to help out the maintenance and janitorial staff when there is a mess that needs cleaning up Where can it lead From an entry level position the job can grow into a senior management role It also serves as a great training ground for getting into real estate sales and even into purchasing or developing your own real estate projects

Real Estate Management- A Career by Choice, Not by Chance Dr Rita Khan,2025-07 Step behind the scenes of the built environment and discover one of the most dynamic people centered professions you ve likely never fully understood until now In Real Estate Management A Career by Choice Not by Chance Dr Rita Khan draws on decades of industry experience to illuminate the strategic high impact world of property community and asset management This definitive guide is ideal for newcomers exploring career options professionals seeking to elevate their leadership or seasoned managers reimagining their path With clarity and depth Dr Khan breaks down the real world responsibilities sector specific roles and essential skills that define success across residential commercial retail and community association management Inside you ll find A sector by sector breakdown of roles in real estate management Real life career profiles that highlight accessible entry points Guidance on certifications licensing and professional growth A candid look at the challenges and rewards of the job Forward looking insights on technology sustainability and the evolving workforce Whether you re managing an apartment complex a retail plaza or a high rise condo this book is your roadmap to choosing this profession with purpose and thriving in it Dr Khan doesn t just teach you how to manage buildings She shows you how to build a career with meaning leadership and impact

Real Estate Management Law Richard Card,John Murdoch,Sandi Murdoch,2011 Now in its seventh edition and 31st year Real Estate Management Law has been revitalized to maintain its position as the leading textbook for students of real estate management and related subjects Written with these courses firmly in mind and featuring up to date case law and coverage of new legislation this new edition also features increased coverage of both land law and landlord and tenant law as well as a fully updated section on planning law The introduction of chapter overviews key points and self test and scenario questions throughout the text makes this book more readable and all inclusive than ever before

Principles of Real Estate Management ,2011 **Business Strategies for Real Estate Management Companies** Richard F. Muhlebach,Alan A. Alexander,1998

Real Estate Management in China Shukui Tan,Wenjie Cai,Ying Chen,2022-08-31 This book reflects the great changes in terms of real estate sales purchases finance and policies from planned economy to market economy in China Real estate system has always been a great concern to the public for its irreplaceable role in people s lives and various daily affairs as well as in the development of the whole economy especially in China s context The unique perspective of this book lies in the significant role that the Chinese government plays in real estate system This book aims to help readers to understand China s real estate

system comprehensively **Real Estate Management** Frank Davis (Grad. Dip. Urb. Est. Mnge.), Peter Wills, 1988

Facilities Management and Corporate Real Estate Management as Value Drivers Per Anker Jensen, Theo van der Voordt, 2016-10-04 Facilities Management FM and Corporate Real Estate Management CREM are two closely related and relatively new management disciplines with developing international professions and increasing academic attention Both disciplines have from the outset a strong focus on controlling and reducing cost for real estate facilities and related services In recent years there has been a change towards putting more focus on how FM CREM can add value to the organisation This book is driven by the need to develop a widely accepted and easily applicable conceptual framework of adding value by FM and CREM It presents the state of the art of theoretical knowledge and empirical evidence about the impact of buildings and facilities on 12 value parameters and how to manage and measure these values The findings are connected to a new Value Adding Management model The book is research based with a focus on guidance to practice It offers a transdisciplinary approach integrating academic knowledge from a variety of different fields with practical experience It also includes 12 interviews with practitioners shedding light as to how they manage adding value in practice This is a much needed resource for practitioners researchers and teachers from the field of FM and CREM as well as students at both undergraduate and postgraduate level

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