

# FLAWLESS CONSULTING 1

## BUILDING STRATEGIC PARTNERSHIPS

### Why this workshop?

In this world-renowned *Flawless Consulting*® workshop, you will understand that being a trusted partner doesn't just happen by chance. It is an executive skill set that must be learned. In this workshop, discover how to build more collaborative relationships and trust with those with whom you work. You'll have ready-to-use expertise used and valued by working in partnership with clients, colleagues, and stakeholders.

We help you cultivate the skills of *Flawless Consulting*® through our integrated learning journey, which includes virtual on-line program workshops and post-workshop skill coaching for every participant.

This unique approach creates sustainable behavior change. Leaders become more conscious of the impact they have on others and, subsequently, of their own leadership style. It's an opportunity to learn best practices and engage differently as a leader.

### In *Flawless Consulting* 1 (Building Strategic Partnerships), you'll learn to:

- Master the skills of relationship-building and influencing others
- Work on a trusting partnership with clients/colleagues
- Develop commitment from your clients/colleagues through skilled coaching
- Respectfully express your need for a successful partnership
- Identify and manage various resistance styles while negotiating relationships
- Negotiate more effective and enduring agreements with clients/colleagues in avoid-no-win situations

### Designed for you!

- Human Resources
- System Applications
- Learning and Development
- IT/Information Systems
- Finance/Project
- Management/Time Management

...and anyone who needs to influence horizontally and vertically within and across organizational boundaries.



Peter Block's bestselling book *Flawless Consulting* is often called "The Consultant's Bible."

Discover why.

### Get in touch:

For more information on how to bring *Flawless Consulting* into your organization or to attend a public workshop, please visit [www.designandlearning.com](http://www.designandlearning.com) or call 71-833-227-8888.

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# Flawless Consulting 1 2015 Designed Learning

**Zhe Xu**



**Flawless Consulting 1 2015 Designed Learning:**

Uncover the mysteries within Explore with is enigmatic creation, Discover the Intrigue in **Flawless Consulting 1 2015 Designed Learning** . This downloadable ebook, shrouded in suspense, is available in a PDF format ( \*). Dive into a world of uncertainty and anticipation. Download now to unravel the secrets hidden within the pages.

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