

# Answer Key

## Entry Test

### Listening (20 marks)

- 1 Germany (except Berlin)
- 2 Thursday, Friday
- 3 Wednesday, 2 pm
- 4 b
- 5 Wednesday lunchtime
- 6 Wednesday, 9.30am / in the morning
- 7 briefing for management trainees
- 8 as soon as possible
- 9 b
- 10 after lunch

### Language (21 marks)

- |      |      |      |      |
|------|------|------|------|
| 11 b | 17 c | 22 c | 27 e |
| 12 a | 18 a | 23 c | 28 i |
| 13 c | 19 b | 24 d | 29 f |
| 14 b | 20 a | 25 a | 30 h |
| 15 c | 21 c | 26 g | 31 b |
| 16 a |      |      |      |

### Vocabulary (19 marks)

- |                                   |            |
|-----------------------------------|------------|
| 32 apply                          | 42 decline |
| 33 advertised                     | 43 boost   |
| 34 CV / curriculum vitae / resume | 44 amidst  |
| 35 experience                     | 45 b       |
| 36 responsible                    | 46 c       |
| 37 temporary                      | 47 a       |
| 38 interview                      | 48 a       |
| 39 consider                       | 49 c       |
| 40 resign                         | 50 b       |
| 41 grow                           |            |

### Reading (10 marks)

- |      |      |
|------|------|
| 51 d | 56 a |
| 52 a | 57 f |
| 53 b | 58 e |
| 54 c | 59 b |
| 55 c | 60 d |

### Writing (20 marks)

See page 41 for model answers.  
See page 42 for examiner's guidelines.

### Speaking (20 marks)

See page 41 for examiner's guidelines.

Total marks: 100

## Progress Test 1

### Listening (14 marks)

- 1 a
- 2 a
- 3 b
- 4 c
- 5 b
- 6 c
- 7 ✓ (Could I have a word with you?)
- 8 ✗
- 9 ✗
- 10 ✗
- 11 ✓ (I quite understand)

- 12 ✓ (Can I suggest you think about it a bit more? / Why not give it another month or two?)

- 13 ✓ (OK, I'll think about it.)

- 14 ✗

### Language (18 marks)

- |                               |                   |
|-------------------------------|-------------------|
| 15 automated security system  | 24 c              |
| 16 global marketing strategy  | 25 a              |
| 17 tight monetary regulations | 26 a              |
| 18 annual sales revenue       | 27 b              |
| 19 retail sales franchise     | 28 overcharged    |
| 20 a                          | 29 mismanaged     |
| 21 c                          | 30 outvoted       |
| 22 b                          | 31 upgraded       |
| 23 b                          | 32 underestimated |

### Vocabulary (26 marks)

- |                        |                                    |
|------------------------|------------------------------------|
| 33 facing              | 46 b                               |
| 34 duplicated          | 47 c                               |
| 35 wastes / is wasting | 48 a                               |
| 36 share               | 49 talk at cross purposes          |
| 37 breaks down         | 50 put you in the picture          |
| 38 interrupted         | 51 beat about the bush             |
| 39 burst               | 52 heard it on the grapevine       |
| 40 save                | 53 on the same wavelength          |
| 41 develop             | 54 drawing up                      |
| 42 allocate            | 55 call it off                     |
| 43 a                   | 56 set up                          |
| 44 b                   | 57 count on you (not count you on) |
| 45 c                   | 58 let us down                     |

### Skills (7 marks)

- |      |      |      |      |
|------|------|------|------|
| 59 c | 60 a | 61 b | 62 f |
| 63 d | 64 e | 65 g |      |

### Reading (15 marks)

- |      |      |      |      |
|------|------|------|------|
| 66 F | 67 T | 68 F | 69 T |
| 69 T | 70 F | 71 T | 72 T |
| 73 F | 74 F | 75 F | 76 a |
| 77 c | 78 c | 79 a | 80 b |

### Writing (20 marks)

See page 41 for model answers.  
See page 42 for examiner's guidelines.

Total marks: 100

## Progress Test 2

### Listening (10 marks)

- |     |              |
|-----|--------------|
| 1 e | 6 extract 4  |
| 2 a | 7 extract 2  |
| 3 d | 8 extract 3  |
| 4 f | 9 extract 5  |
| 5 h | 10 extract 1 |

# Market Leader Upper Intermediate Answer Key

**David Cotton, David Falvey, Simon Kent**

## **Market Leader Upper Intermediate Answer Key:**

### **Business Benchmark Upper Intermediate BULATS and Business Vantage Personal Study Book** Guy

Brook-Hart,2013-01-24 Business Benchmark Second edition is the official Cambridge English preparation course for Cambridge English Business Preliminary Vantage and Higher also known as BEC and BULATS The Personal Study Book is intended as reinforcement of the material studied in the Business Benchmark Student s Book It contains extra vocabulary grammar and writing skills activities based on the Student s Book units and a full answer key to all its exercises This pocket sized book is compatible with either the BULATS or Business Vantage version of the course **MARKET LEADER 3RD EDITION EXTRA UPPER INTERMEDIATE COURSEBOOK AND MYGRAMMARLAB -KEY.** LIZZIE. HALL WRIGHT (DIANE.),2016 MARKET LEADER UPPER INTERMEDIATE COURSEBOOK 2 PACK WSI. ,2014 Market Leader Extra Upper-Intermediate Coursebook with Digital Resources for Benelux Pearson Education,2021 The CIS Handbook Patrick Heenan,Monique Lamontagne,2013-11-26 The Regional Handbooks of Economic Development series provides accessible overviews of countries within their larger domestic and international contexts focusing on the relations among regions as they meet the challenges of the twenty first century The series allows the non specialist student to explore a wide range of complex factors social and political as well as economic that affect the growth of developing regions in Asia Europe and South America Each Handbook provides an overview chapter discussing the region s economic conditions within an historical and political context as well as 20 or more chapter length essays written by recognized experts which analyze the key issues affecting a region s economy its population natural resources foreign trade labor problems and economic inequalities and other vital factors In addition the volumes offer useful support materials including a series of appendices that include a detailed chronology of events in the region a glossary of terms biographical entries on key personalities an annotated bibliography of further reading and a comprehensive analytical index MARKET LEADER 3RD EDITION UPPER INTERMEDIATE COURSEBOOK/DVD/MEL ACCESS CARD. ,2014 Un buon affare Giuseppe Tassone,2019-03-15 Designed to prepare students to actively engage in the dynamic world of Italian business Un buon affare is a versatile textbook aimed at the upper intermediate level that fosters cultural competency hones practical communication skills and cultivates linguistic expertise necessary for making connections in one of the European Union s most important economies It will also be of great use to professionals conducting business in Italy or with Italian companies Features A preliminary warm up chapter that reviews basic vocabulary and economic terminology Engaging readings on a variety of business related topics followed by activities for pairs and groups of students Activities that address practical matters such as making travel arrangements business communication writing a business plan or a resume or preparing for a job interview A writing section at the end of each chapter that provides practice and improves writing skills A film section in each chapter that discusses a film related to the world of Italian business Vocabulary and phraseology sections that enable quick access to useful

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