

Business Valuation Methods

Asset-based	<ul style="list-style-type: none">• Book value method• Adjusted net assets method• Replacement method• Liquidity method
Income-based	<ul style="list-style-type: none">• Discounted dividend method• Discounted cash flow method (DCF)• Discounted future earnings method
Comparables	<ul style="list-style-type: none">• Average cost method• Swiss method• Berlin method• Excess earnings method• Stuttgart method
Mixed	<ul style="list-style-type: none">• Comparable transactions method• Multiples method
Alternatives	<ul style="list-style-type: none">• Real options values• Time lag methods

Business Valuation Guide

George Hawkins, Michael Paschall



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[The Lawyer's Business Valuation Handbook](#) Shannon P. Pratt, 2000 This is a practical guide that will help lawyers and judges assess the qualifications of a business appraiser and the reliability of the information presented and

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