

## Chapter 6 Basic Motivation Concepts

### MULTIPLE CHOICE

#### Defining Motivation

1. Motivation is:
  - a. a component of ability.
  - b. situational.
  - c. a personal trait.
  - d. a constant intensity for each individual.(b; Moderate; p. 155)
  
2. Motivation is best defined as:
  - a. high performance.
  - b. efficient behavior.
  - c. processes that account for an individual's intensity, direction, and persistence toward attaining a goal.
  - d. being told to exert high levels of effort.(c; Easy; p. 155)
  
3. The three key elements in the definition of motivation do not include:
  - a. drive.
  - b. intensity.
  - c. direction.
  - d. persistence.(a; Moderate; p. 155)

#### Early Theories of Motivation

4. The drive to become what one is capable of becoming is which level of Maslow's hierarchy of needs?
  - a. social
  - b. self-actualization
  - c. physiological
  - d. esteem(b; Easy; p. 156)
  
5. The most well-known theory of motivation is Abraham Maslow's:
  - a. Theories X and Y
  - b. Hierarchy of Needs
  - c. Two-factor Theory
  - d. Motivator-Hygiene Theory(b; Easy; p. 156)
  
6. Maslow's hierarchy has five levels of needs. Which of the following is not one of those levels?

# Chapter 6 Basic Motivation Concepts Multiple Choice

**Jiyuan Zhang**



## **Chapter 6 Basic Motivation Concepts Multiple Choice:**

**Basic Motivation and Human Behaviour** Velibor Bobo Kovac,2016-06-01 This book explores how and why humans are motivated to act in the ways that they do The chapters examine the origins of a given action rather than their superficial appearance which can often be misleading Kovac integrates the existing knowledge of the field of motivation into a greater theoretical framework by adopting both analytical and holistic perspectives This theoretical framework suggests that all human behaviour evolves from the three fundamental underlying tendencies connected to the concepts of control affiliation and self expression that are further modified by the mechanism of balanced dual tension These tendencies are conceptualised as systems of interrelated psychological needs that guide and govern a variety of human actions As such this book should be useful to upper level students and researchers of cognitive and social psychology and all scholars interested in human motivation Psychology, Fourth Edition Peter O. Gray,2002 The new edition of Gray s acclaimed text featuring dramatic new coverage of sensation and perception and new media tools that actively involve students in psychological research

**Effective Police Supervision Study Guide** Chris Rush Burkey,Larry S. Miller,Michael C. Braswell,2017-03-16 Good police officers are often promoted to supervisory positions with little or none of the training it takes to be a good manager An understanding of group behaviors and organizational dynamics is necessary to grasp the fundamentals of managing police officers The Effective Police Supervision Study Guide coordinates with the core text used in many college level classes and police departments to teach supervisory practices in criminal justice This study guide prepares both students and professionals for academic or promotional exams offering them an opportunity to fully review the material so that they are well prepared for testing This new edition like the new edition of the textbook it accompanies includes information on the following topics police accountability police involvement with news media the challenges of dealing with social media updates on legal considerations and ways to avoid another controversy like Ferguson Dallas or Baltimore

*Human Resource Management* Trevor Amos,Adrian Ristow,Noel J Pearse,2009-04 Indispensable for managers and management students this handbook illustrates how to effectively manage people and offers practical insight in human resource departments Discussions concerning South African labor legislation human resource planning motivating and retaining staff and managing labor relations in the workplace are included in this useful guide Organizationl Behavior

Dunham,1999-12 **Human Relations in Management** Samuel D. Deep,1978 USA Management development guide on the importance of human relations in management deals with choosing a motivational approach developing communication skills leadership group work etc discusses job design decision making and dispute settlement in conflict management and includes a glossary of pertinent terminology Bibliography after each chapter illustrations and references Study Guide to Accompany Peterson Psychology Todd D. Zakrajsek,1997 Wiley CPA Examination Review 1997 Patrick R.

Delaney,1996-12 For nearly a quarter century this study guide has been used by more successful CPA candidates than any

other means of preparing for the exam These four volumes are the most reliable references available covering all exam information for the May and November 1997 tests Psychology Catalog 2005 Neil Thomson,2004-09 **Breaking Through** Brenda D. Smith,1999 *Breaking Through* teaches models and offers practice in the reading skills most essential for understanding and retaining the material in freshman college texts Reading selections and practice exercises are taken from actual freshman college textbooks and three reading levels permit individualization of assignments to meet student needs

*Managing Innovation* Joe Tidd,John R. Bessant,2020-12-10 Now in its seventh edition *Managing Innovation Integrating Technological Market and Organizational Change* enables graduate and undergraduate students to develop the unique skill set and the foundational knowledge required to successfully manage innovation technology and new product development This bestselling text has been fully updated with new data new methods and new concepts while still retaining its holistic approach the subject The text provides an integrated evidence based methodology to innovation management that is supported by the latest academic research and the authors extensive experience in real world management practice Students are provided with an impressive range of learning tools including numerous case studies illustrative examples discussions questions and key information boxes to help them explore the innovation process and its relation to the markets technology and the organization Research Notes examine the latest evidence and topics in the field while Views from the Front Line offer insights from practicing innovation managers and connect the covered material to actual experiences and challenges Throughout the text students are encouraged to apply their knowledge and critical thinking skills to business model innovation creativity entrepreneurship service innovation and many more current and emerging approaches and practices

*Applied Energy* Mohammad Omar Abdullah,2012-10-29 Written in clear concise language and designed for an introductory applied energy course *Applied Energy An Introduction* discusses energy applications in small medium enterprises solar energy hydro and wind energy nuclear energy hybrid energy and energy sustainability issues Focusing on renewable energy technologies energy conversion and conservation and the energy industry the author lists the key aspects of applied energy and related studies taking a question based approach to the material that is useful for both undergraduate students and postgraduates who want a broad overview of energy conversion The author carefully designed the text to motivate students and give them the foundation they need to place the concepts presented into a real world context He begins with an introduction to the basics and the definitions used throughout the book From there he covers the energy industry and energy applications energy sources supply and demand and energy management policy plans and analysis Building on this the author elucidates various energy saving technologies and energy storage methods explores the pros and cons of fossil fuels and alternative energy sources and examines the various types of applications of alternative energies The book concludes with chapters on hybrid energy technology hybrid energy schemes other energy conversion methods and applied energy issues The book takes advantage of practical and application based learning presenting the information in

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