

**Competitive  
Business Strategy  
for Teaching Hospitals**

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James R. Langabeer II  
and John Napiewocki

# Competitive Business Strategy For Teaching Hospitals

**Michael J. Stahl**



## **Competitive Business Strategy For Teaching Hospitals:**

**Competitive Business Strategy for Teaching Hospitals** James Langabeer, John Napiewocki, 2000-08-30 Without new ways to think and manage itself strategically academic healthcare faces terminal deterioration Heightened competition and changing dynamics have brought turbulence to teaching hospitals and the main impact has been financial Langabeer and Napiewocki give health care executives the tools and concepts of strategic management they need and ways to strengthen analytic skills all based on up to date empirical research cast in language they can grasp and relate to and specially tailored to help teaching hospital administrators cope successfully with today s marketplace challenges Board members trustees and others with decision and policy making responsibilities will also find the book essential as well as their teaching colleagues and students on their way up in the hospital industry The authors maintain that if nonprofit teaching hospitals are to compete successfully with private for profit hospital chains not only must they learn the terrain of the playing fields they must also learn how the game itself is played Langabeer and Napiewocki offer that knowledge and in doing so have written the first book of its kind to address comprehensively the entire realm of strategic management aimed clearly at teaching hospitals and major academic medical centers With findings from primary empirical research into a large sample of teaching hospitals and focusing on the statistical relationships to economic performance they provide crucial insights into why certain hospitals are more effective than others Their book will also help healthcare executives relate strategy research on industrial organizations to their own teaching hospital environments In doing so their book fills a void in the literature on business strategy that for too long has caused consternation among healthcare administrators and aspirants alike Competitive Business Strategy for Teaching Hospitals James R. Langabeer, 2000 Without new ways to think and manage itself strategically academic healthcare faces terminal deterioration Heightened competition and changing dynamics have brought turbulence to teaching hospitals and the main impact has been financial Langabeer and Napiewocki give health care executives the tools and concepts of strategic management they need and ways to strengthen analytic skills all based on up to date empirical research cast in language they can grasp and relate to and specially tailored to help teaching hospital administrators cope successfully with today s marketplace challenges **Hidden** James R. Langabeer II, 2008-05-02 Hospitals are large and complex organizations yet they function largely without sophistication and technology inherent in other large businesses In a time when well over half of all hospitals report negative operating margins driving down costs through logistics and the supply chain is one of the most important yet overlooked areas for cost improvements Hospitals and other healthcare systems spend more time and money on their supply chain than on physicians and doctors salaries combined This is one of the first books to focus on the core business support services typically called logistics in healthcare These include Hospital materials management and the clinical supply chain Laundry and linen management Important Notice The digital edition of this book is missing some of the images or content found in the physical edition **Widener law**

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Tennessee Knoxville Dr Stahl received his B S in Electrical Engineering from the State University of NY at Buffalo and his Ph D in Management from Rensselaer Polytechnic Institute From 1982 1989 Stahl was Head of the Management Department at Clemson University He was Associate Dean in the College of Business at the University of Tennessee from 1989 1997 Dr Stahl has published over 50 journal articles in a variety of areas including Strategic Management TQ and healthcare as well as twelve books including Strategic Management Perspectives in TQ and The Physician s Essential MBA He teaches strategy and business planning in the Physician EMBA Taiwan EMBA and MBA Programs Recommended Libraries Academic Public Special Private Corporate Strategic Management Charles W. L. Hill, Gareth R. Jones, 2007 The result is a printed casebook tailored to meet specific course goals **Management of New Technologies for Global Competitiveness** Christian Madu, 1993-06-30 Management of new technologies is a critical factor in achieving global competitiveness A recent survey of managers in the United States revealed that the implementation of new and advanced technologies is the most popular strategy in achieving global competitiveness This book explores the role of technology in that context The book identifies the role of new technologies in improving quality and shows that adopting a strategic total quality management will in fact lead to improved productivity and survivability of the firm A thorough comparison of the Japanese and American production management practices is presented This in depth analysis helps to identify the problems of managing new technologies and shows that human resources management is a critical factor that should not be overlooked Other strategies for improving global competitiveness are presented Each of the five sections of the book deals with a major thrust that confronts management of new technologies The book also discusses information system management and product design The book uses real life cases models and conceptual frameworks to support the views presented Productivity quality and competitiveness are all related to technology The success of Japanese corporations in achieving quality management has impelled the U S executives to listen and re evaluate their management practices Increasingly many managers believe that new advanced technologies can contribute to improving the productivity quality and competitiveness of a firm However simply adopting a new technology will not put an end to productivity and or quality problems This fact is most apparent in the case of computer integrated manufacturing The islands of automation that have resulted convinced many that effective management of new technologies is necessary in order to exploit any potential benefits This book focuses on efficient management techniques and looks at the critical areas that can enhance the performance of a firm as a result of the adoption of new technologies The book is divided into five sections The total quality management section contains four chapters that present a comparison between the Japanese and American production practices This section also presents a new way to measure the performance of a firm not just by the direct quality of the product or service produced but also by the sensitivity and responsibility of the firm to environmental and greening issues The selection and implementation of new technologies section discusses the problems associated with the cost accounting techniques in justifying new technologies and uses a

multicriteria decision framework to show how this decision could be made The strategic management section presents issues on production innovation and performance The knowledge based techniques section investigates the role of artificial intelligence and expert systems in the management of new technologies Finally the product design and inventory management section discusses the role of product design and reduced lot sizes in achieving a competitive advantage **The New Hospital** Russell C. Coile,1986 *Forthcoming Books* Rose Arny,2000 **Resources in Education** ,1990 The Publishers' Trade List Annual ,2000 *Market-driven Strategies in Health Care* Dean C. Coddington,Keith D. Moore,1987 Catalog of Best-selling Teaching Materials Harvard Business School Publishing Corporation,1997

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