

# Strategic Portfolio Management process



# Pharmaceutical Strategic Portfolio Planning Promodel

**Oliver Gassmann, Gerrit  
Reepmeyer, Maximilian von Zedtwitz**

## **Pharmaceutical Strategic Portfolio Planning Promodel:**

*Computer Applications in Pharmaceutical Research and Development* Sean Ekins, 2006-06-12 A unique holistic approach covering all functions and phases of pharmaceutical research and development While there are a number of texts dedicated to individual aspects of pharmaceutical research and development this unique contributed work takes a holistic and integrative approach to the use of computers in all phases of drug discovery development and marketing It explains how applications are used at various stages including bioinformatics data mining predicting human response to drugs and high throughput screening By providing a comprehensive view the book offers readers a unique framework and systems perspective from which they can devise strategies to thoroughly exploit the use of computers in their organizations during all phases of the discovery and development process Chapters are organized into the following sections Computers in pharmaceutical research and development a general overview Understanding diseases mining complex systems for knowledge Scientific information handling and enhancing productivity Computers in drug discovery Computers in preclinical development Computers in development decision making economics and market analysis Computers in clinical development Future applications and future development Each chapter is written by one or more leading experts in the field and carefully edited to ensure a consistent structure and approach throughout the book Figures are used extensively to illustrate complex concepts and multifaceted processes References are provided in each chapter to enable readers to continue investigating a particular topic in depth Finally tables of software resources are provided in many of the chapters This is essential reading for IT professionals and scientists in the pharmaceutical industry as well as researchers involved in informatics and ADMET drug discovery and technology development The book s cross functional all phases approach provides a unique opportunity for a holistic analysis and assessment of computer applications in pharmaceuticals *O'Dwyer's Directory of Public Relations Firms* J.R. O'Dwyer Co, 1997 OR/MS Today , 2000 **Optimization of Pharmaceutical R&D Programs and Portfolios** Zoran Antonijevic, 2014-10-10 Very little has been published on optimization of pharmaceutical portfolios Moreover most of published literature is coming from the commercial side where probability of technical success PoS is treated as fixed and not as a consequence of development strategy or design In this book there is a strong focus on impact of study design on PoS and ultimately on the value of portfolio Design options that are discussed in different chapters are dose selection strategies adaptive design and enrichment Some development strategies that are discussed are indication sequencing optimal number of programs and optimal decision criteria This book includes chapters written by authors with very broad backgrounds including financial clinical statistical decision sciences commercial and regulatory Many authors have long held executive positions and have been involved with decision making at a product or at a portfolio level As such it is expected that this book will attract a very broad audience including decision makers in pharmaceutical R however with a few exceptions they require a relatively basic knowledge of statistics by a reader Portfolio, Program, and Project Management in the Pharmaceutical

and Biotechnology Industries Pete Harpum,2010-04-05 This book describes the way that pharmaceutical projects and programs are currently managed and offers views from many highly experienced practitioners from within the industry on future directions for drug program management The book integrates portfolio program and project management processes as fundamental for effective and efficient drug product development Contributing expert authors provide their view of how the projectization approach can be taken forward by the drug industry over the coming years **Advances in Pharma**

**Business Management and Research** Lars Schweizer,Theodor Dingermann,Otto Quintus Russe,Christian Jansen,2020-02-19 This open access book presents a unique collection of practical examples from the field of pharma business management and research It covers a wide range of topics such as Brexit and its Impact on pharmaceutical Law Implications for Global Pharma Companies Implementation of Measures and Sustainable Actions to Improve Employee s Engagement Global Medical Clinical and Regulatory Affairs GMCRA and A Quality Management System for R D Project and Portfolio Management in a Pharmaceutical Company The chapters are summaries of master s theses by high potential Pharma MBA students from the Goethe Business School Frankfurt Main Germany with 8 10 years of work experience and are based on scientific know how and real world experience The authors applied their interdisciplinary knowledge gained in 22 months of studies in the MBA program to selected practical themes drawn from their daily business Leading

Pharmaceutical Innovation Oliver Gassmann,Gerrit Reepmeyer,Maximilian von Zedtwitz,2008-02-19 Pharmaceutical giants have doubled their investments in drug development in the past decade only to see new drug approvals remain constant This book investigates and highlights a set of proactive strategies aimed at generating sustainable competitive advantage based on value generating business practices We focus on three sources of pharmaceutical innovation new management methods in the drug development pipeline new technologies as enablers for cutting edge R D and new forms of cooperation and internationalization such as open innovation in the early phases of R D Our findings are illustrated by cases from Europe the US and Asia

*Project Management for the Pharmaceutical Industry* Mr Tony Grundy,Ms Laura Brown,2012-09-28 The pharmaceutical industry has encountered major shifts in recent years both within the industry and in its external environment The cost of healthcare rising due to an ageing population the intensification of regulatory requirements and mergers within the industry have led to an increased need for restructuring cost reduction and culture change projects Project management is the key to addressing these needs and also to effective drug development Given the costs of development and the critical issue of time to market project management techniques appropriately used are a key factor in bringing a drug to market In this book Laura Brown and Tony Grundy s pharmaceutical expertise and experience offers the reader a guide to the most relevant project management tools and techniques and how to rigorously apply them in the pharmaceutical industry The authors cover the technical strategic and human aspects of project management including contingency planning simulation techniques and different project options Complete with decision tree diagrams checklists

exercises and a full glossary **Project Management for the Pharmaceutical Industry** provides clinical research drug development and quality assurance managers or directors with a one stop reference for successfully managing pharmaceutical projects The text has been revised for this edition and now includes some additional material on risk management *Leading Pharmaceutical Innovation* Oliver Gassmann,Alexander Schuhmacher,Max von Zedtwitz,Gerrit Reepmeyer,2018-05-10 Pharmaceutical giants have been doubling their investments in drug development only to see new drug approvals to remain constant for the past decade This book investigates and highlights a set of proactive strategies aimed at generating sustainable competitive advantage for its protagonists based on value generating business practices We focus on three sources of pharmaceutical innovation new management methods in the drug development pipeline new technologies as enablers for cutting edge R D and new forms of internationalisation such as outside in innovation in the early phases of R D Supply Chain in the Pharmaceutical Industry Rob Whewell,2010 Throughout history the development and application of technology has been crucial to progress in healthcare provision The shape that healthcare processes take will impact not only the quality of the resulting service but also the way in which suppliers of healthcare products will need to operate to make the most of their opportunities In this cutting edge guide to strategic supply chain management Rob Whewell shows how to develop a strategy to protect your pharmaceutical business from key threats whether legal or illegal Parallel trading and counterfeit drugs the requirements of organizations such as the FDA demanding more rigorous controls and traceability new technologies and new ways of working with wholesalers or alternative distributors all offer a new flexibility in manufacturing and the ability to respond to immediate opportunities or crises in any given market The authoritatively written Supply Chain in the Pharmaceutical Industry provides you with the means to develop a strategic approach to supply chain that allows you to minimize risk and ensure flexibility and improved long term profitability

**Project Management for the Pharmaceutical Industry** Laura Brown,Tony Grundy,2016-04-08 The pharmaceutical industry has encountered major shifts in recent years both within the industry and in its external environment The cost of healthcare rising due to an ageing population the intensification of regulatory requirements and mergers within the industry have led to an increased need for restructuring cost reduction and culture change projects Project management is the key to addressing these needs and also to effective drug development Given the costs of development and the critical issue of time to market project management techniques appropriately used are a key factor in bringing a drug to market In this book Laura Brown and Tony Grundy s pharmaceutical expertise and experience offers the reader a guide to the most relevant project management tools and techniques and how to rigorously apply them in the pharmaceutical industry The authors cover the technical strategic and human aspects of project management including contingency planning simulation techniques and different project options Complete with decision tree diagrams checklists exercises and a full glossary **Project Management for the Pharmaceutical Industry** provides clinical research drug development and quality assurance managers

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*Pharmaceutical Lifecycle Management* Tony Ellery, Neal Hansen, 2012-04-16 A comprehensive guide to optimizing the lifecycle management of pharmaceutical brands The mounting challenges posed by cost containment policies and the prevalence of generic alternatives make optimizing the lifecycle management LCM of brand drugs essential for pharmaceutical companies looking to maximize the value of their products Demonstrating how different measures can be combined to create winning strategies *Pharmaceutical Lifecycle Management Making the Most of Each and Every Brand* explores this increasingly important field to help readers understand what they can and must do to get the most out of their brands Offering a truly immersive introduction to LCM options for pharmaceuticals the book incorporates numerous real life case studies that demonstrate successful and failed lifecycle management initiatives explaining the key takeaway of each example Filled with practical information on the process of actually writing and presenting an LCM plan as well as how to link corporate portfolio and individual brand strategies the book also offers a look ahead to predict which LCM strategies will continue to be effective in the future While the development of new drugs designed to address unmet patient needs remains the single most important goal of any pharmaceutical company effective LCM is invaluable for getting the greatest possible value from existing brands *Pharmaceutical Lifecycle Management* walks you through the process step by step making it indispensable reading for pharmaceutical executives and managers as well as anyone working in the fields of drug research development and regulation

**Risk-sharing in the Pharmaceutical Industry** Gerrit Reepmeyer, 2006-02-25 The productivity in pharmaceutical research and development faces intense pressure R D expenditures of the major US and European companies have topped US 33 billion in 2003 compared to around US 13 billion just a decade ago At the same time the number of new drug approvals has dropped from 53 in 1996 to only 35 in 2003 Moreover the protraction of clinical trials has significantly reduced the effective time of patent protection The consequences are devastating Monopoly profits have started to decline and the average costs per new drug have reached a record level of close to US 1 billion today As a result any failure of a new substance in the R D process can lead to considerable losses and the risks of introducing a new drug to the market have grown tremendously Particularly if a company is highly dependent on just a handful of mega selling blockbuster drugs the risks can be even greater For example Pfizer generated about 90% of its worldwide revenues in 2002 with just 8 products Any shortfall of a promising late stage drug candidate would have left Pfizer with a gaping hole in its product portfolio In order to deal with these risks many pharmaceutical companies have started to organize their R D in partnership In fact more than 600 alliances in pharmaceutical R D are signed every year

*Portfolio Management in the Pharmaceutical Industry* Roman Hiergeist, Thomas Friedli, 2011

**Pharmaceutical Project Management** Kennedy Tony, 1997-10-24 Drawing on the experience of project managers from international pharmaceutical companies this work reviews up to date

strategic operational and organizational procedures for drug development in today's competitive industry. It includes details of how target product profiles are established and used to direct drug development and project definition and risk management including analytical techniques and asset valuation at the project and portfolio levels.

**Transforming Big Pharma** John Ansell, 2016-02-24 In *Transforming Big Pharma* John Ansell addresses critically how strategy works in the pharmaceutical industry. The long standing dearth of new products has led to a growing shortfall in revenues. Ansell assesses the wide range of alternative strategies big pharma companies have been pursuing in recent years in attempting to overcome this. He shows that there is sound evidence to expect the recent upturn in the number of new products reaching the market to go on to greater heights. Chapters assess the complex trends in attrition rates show how rife spectacular sales underestimation in the industry remains and explain how conventional wisdom on the chances of product profitability also seriously undersells the industry. The surest route to transforming the prospects for big pharma Ansell contends is to step up activity in acquiring and developing new products. This is now realistic because as he shows the amount of intellectual property available is much greater than it was a decade ago. Ansell believes that no other strategies have sufficient transformative powers though they may be useful as a stopgap whilst the sales of forthcoming new products mature. He argues for a reversal of big pharma's recent cutbacks in R D and licensing and re focussing on new product development. *Transforming Big Pharma* is intended for those in senior and middle management in the pharmaceutical industry. It will also be valuable to students as well as to all those dealing with the industry including biotech companies and those providing services and products to the pharmaceutical industry.

Economics of Pharmaceutical Development Giampiero Favato, 2001 Over the last decade the approach to strategic management of Drug Development has been progressively rationalised in parallel to the development of financial and risk analysis quantitative models. This book examines the evolution of R D risk adjusted models arguing that financial evaluation has progressively moving away from deterministic quantitative analysis in favour of non linear stochastic algorithms. The relentless quest for capturing the value of Pharmaceutical Research will demand for a new emphasis on integration among disciplines and models. The application of risk adjusted evaluation models to earlier stages of the discovery process is an important area for further research and value creation.

*Environmental Appraisal for Strategic Planning in the U.S. Pharmaceutical Industry* Andrew A. Signore, 1979

**Analysis of Strategic Planning in Pharmaceutical Distribution** Mario Wihardja, 2014-12-22 The main purpose of this research is to study and analyze the phenomenon of the influence of the strategic planning and business environment on the performance of major pharmaceutical companies in Indonesia. Following the Five force of Porter to see how the pharmaceutical industry competition and by using the GE matrix to capture the industry attractiveness to get insight if the industry still attractive enough to be entered. Analysis was employed to examine both primary and secondary data. Primary data consisted of questionnaires distributed the top 50 pharmaceutical companies the experts and authoritative person in the Indonesia

healthcare and pharmaceutical distribution industry in the five cities Meanwhile secondary data were collected from internal sources and external sources *Strategic Planning in the United States Pharmaceutical Industry* Gerald W. Wood,1988

## Whispering the Strategies of Language: An Psychological Quest through **Pharmaceutical Strategic Portfolio Planning Promodel**

In a digitally-driven world where screens reign supreme and immediate connection drowns out the subtleties of language, the profound techniques and emotional subtleties concealed within phrases often move unheard. Yet, located within the pages of **Pharmaceutical Strategic Portfolio Planning Promodel** a fascinating literary treasure pulsing with natural emotions, lies an extraordinary journey waiting to be undertaken. Published by an experienced wordsmith, that charming opus encourages viewers on an introspective journey, lightly unraveling the veiled truths and profound impact resonating within ab muscles cloth of each and every word. Within the mental depths with this moving review, we can embark upon a heartfelt exploration of the book is key styles, dissect its captivating writing model, and fail to the effective resonance it evokes serious within the recesses of readers hearts.

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