

# Competitive Profile Matrix

		Your Company		Competitor 1		Competitor 2	
Critical Success Factors	Weight %	Rating	Weighted Score	Rating	Weighted Score	Rating	Weighted Score
Product Quality	5%	4	0.2	1	0.05	2	0.1
Customer Service	10%	3	0.3	2	0.2	3	0.3
Pricing	10%	4	0.4	3	0.3	3	0.3
Innovation	5%	4	0.2	4	0.2	4	0.2
Brand Reputation	10%	4	0.4	1	0.1	4	0.4
Distribution Network	5%	3	0.15	4	0.2	4	0.2
Digital Presence	10%	1	0.1	4	0.4	4	0.4
Operational Efficiency	10%	2	0.2	4	0.4	2	0.2
Environmental Impact	10%	3	0.3	3	0.3	4	0.4
Research and Development (R&D)	10%	4	0.4	3	0.3	4	0.4
Financial Stability	10%	3	0.3	3	0.3	3	0.3
Partnerships and Alliances	5%	2	0.1	1	0.05	2	0.1
<b>Total Score</b>	<b>100%</b>		<b>3.05</b>		<b>2.8</b>		<b>3.3</b>

# Competitive Profile Matrix And Swot Analysis

**Anthony S. Fauci**



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